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# **Understanding the Vanuatu 70+ Tourist Market**

# Accessibil Data mining report

veral hotels and resorts in Port Vila and Luganville have accessible facilities, which enable guests with young children, older visitors, and people with disabilities to enjoy a safe a mfortable Vanuatu holiday.

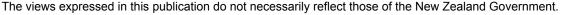
# **November 2018**

Milne, S., and Li, S.







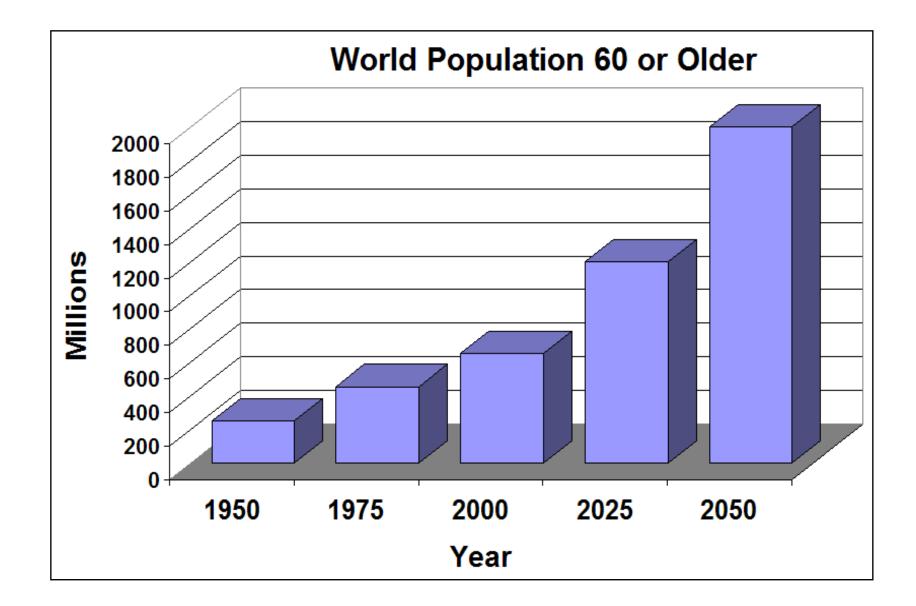




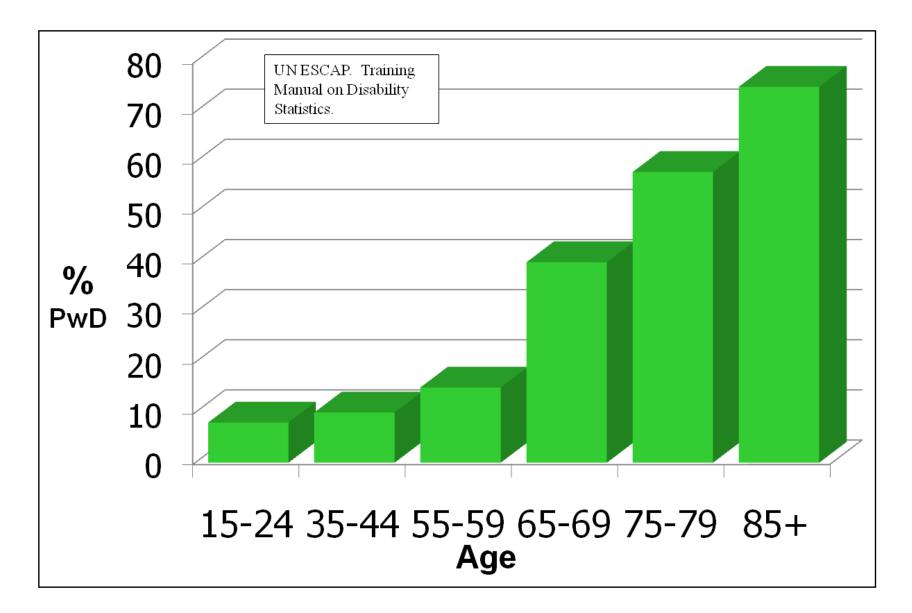


Access Tourism is also known as Accessible Tourism, Inclusive Tourism, or Universal Tourism. Tourism that is accessible enables people with access requirements to:

*"function independently and with equity and dignity through the delivery of universally designed tourism products, services, and environments"* (Darcy, Cameron, & Pegg, 2010).

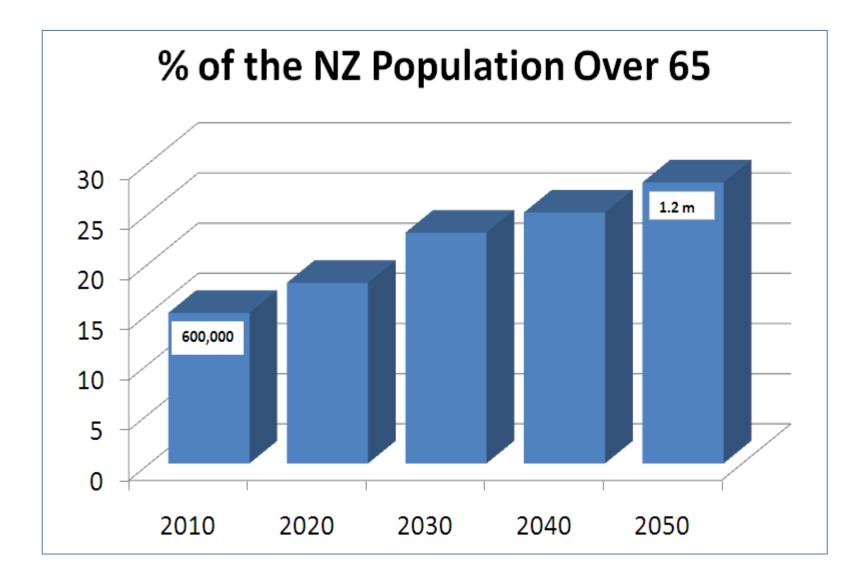


### Percentage of People with Disability by Age Group

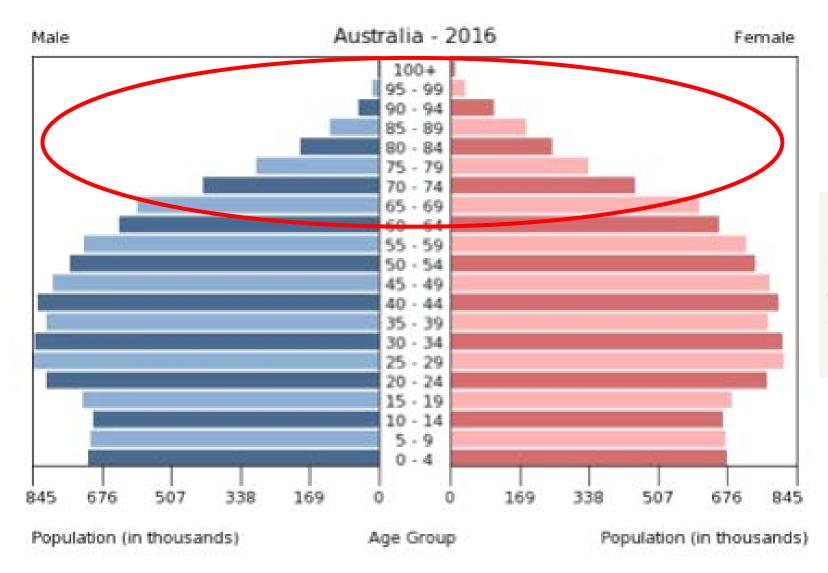


15% of the global population, roughly 1 billion people, live with some form of disability. With populations ageing rapidly, the number of persons experiencing obstacles will only rise. (WHO)

In Europe the accessible tourism market has been estimated at approximately 27% of the total population and 12% of the tourism market (EU).



# Aging Population in Australia



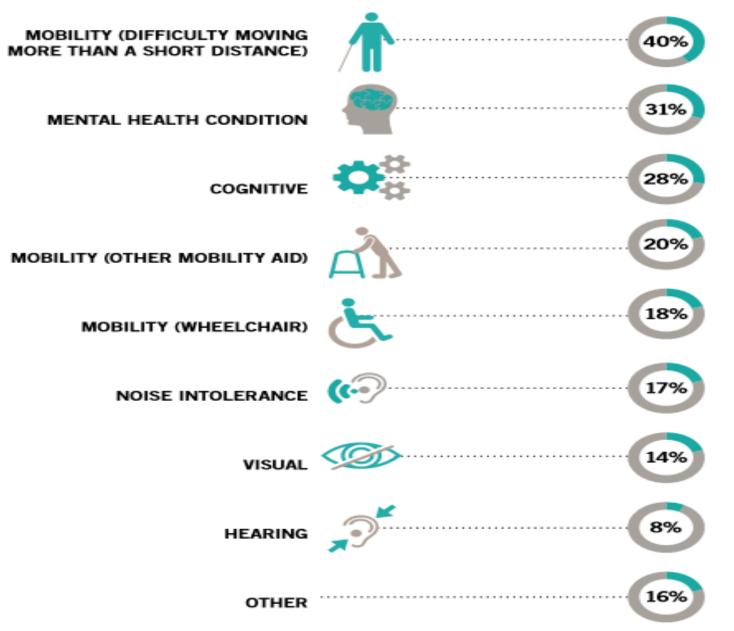
#### 3.8 million

Australians (15% of the population) are aged 65 and over in 2017

Source: Australian Bureau of Statistics, Australian Institute of Health and Welfare

#### DISABILITIES FACED BY RESPONDENTS

Respondents may have more than one disability



Source: Australian Government – Accessible Tourism Factsheet in Australia and Queensland (2018)

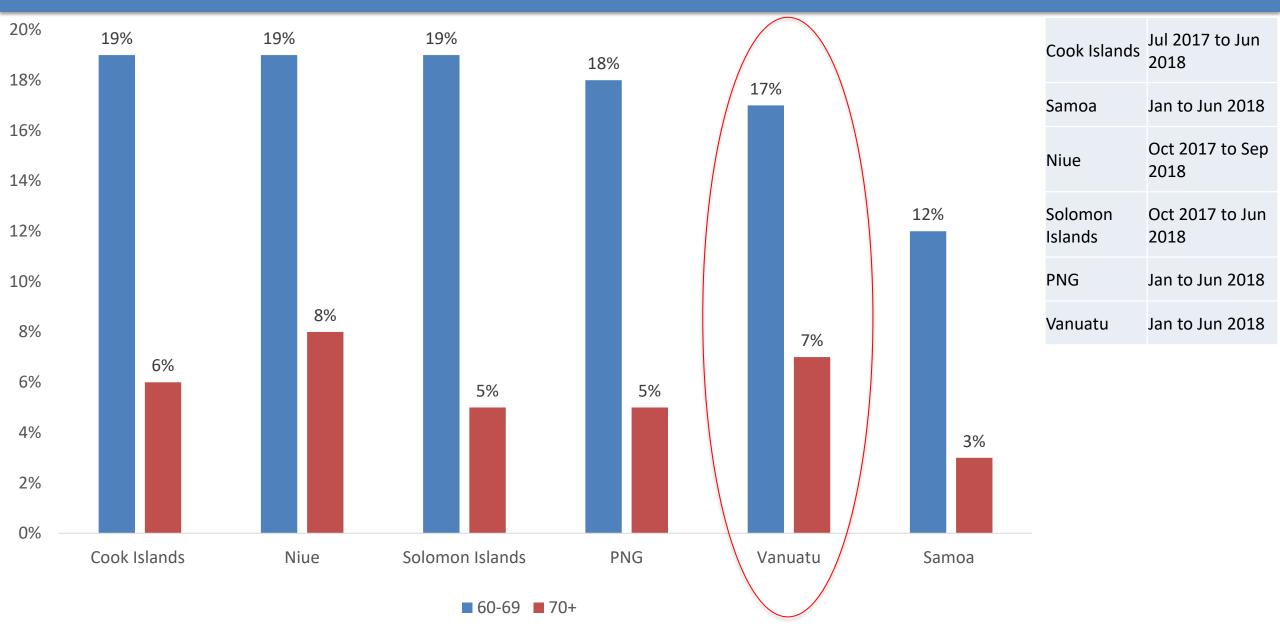
# THE VANUATU CONTEXT

# HOLIDAY VISITORS 70+ years vs ALL HOLIDAY VISITORS (excluding the 70+ market)

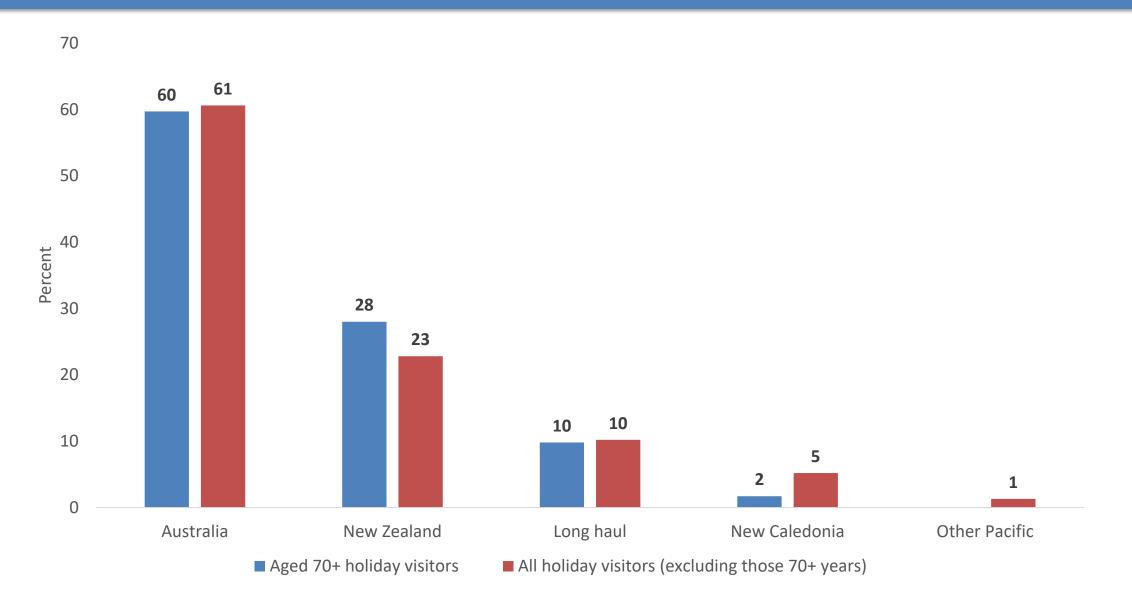
# ALL VISTORS 70 + years vs ALL VISITORS (excluding the 70+ market)

# (Data Mining from IVS 2015-2017/2018)

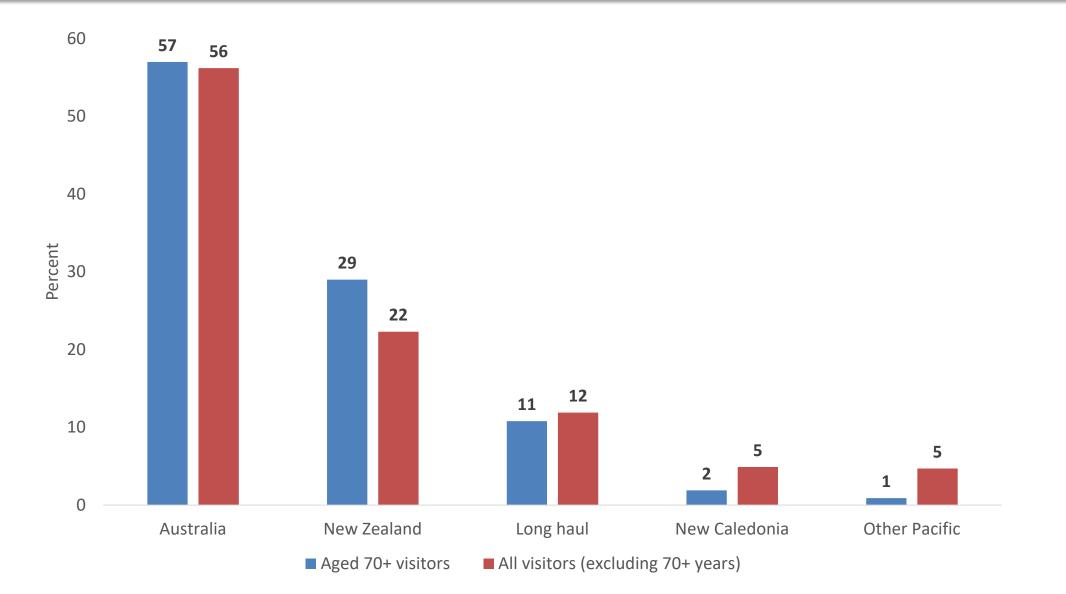
# Pacific Island Countries: Air Visitors AGED 60+/70+



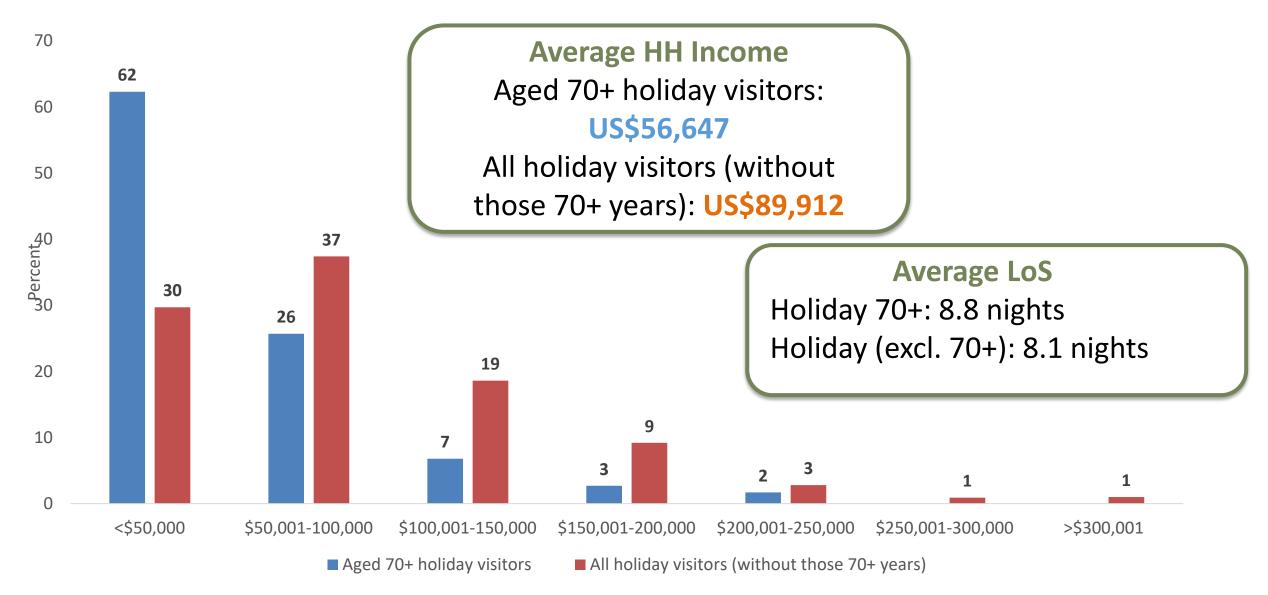
# Country of Origin – holiday visitors



# Country of Origin – all visitors

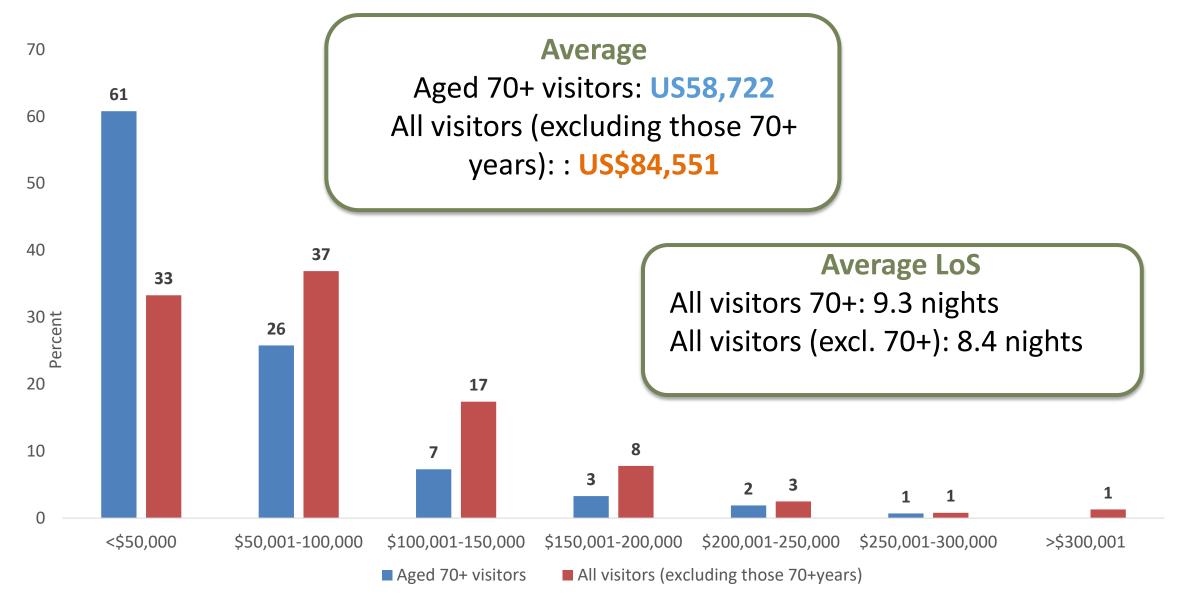


# Holiday Visitors - Household Income and Length of Stay.....



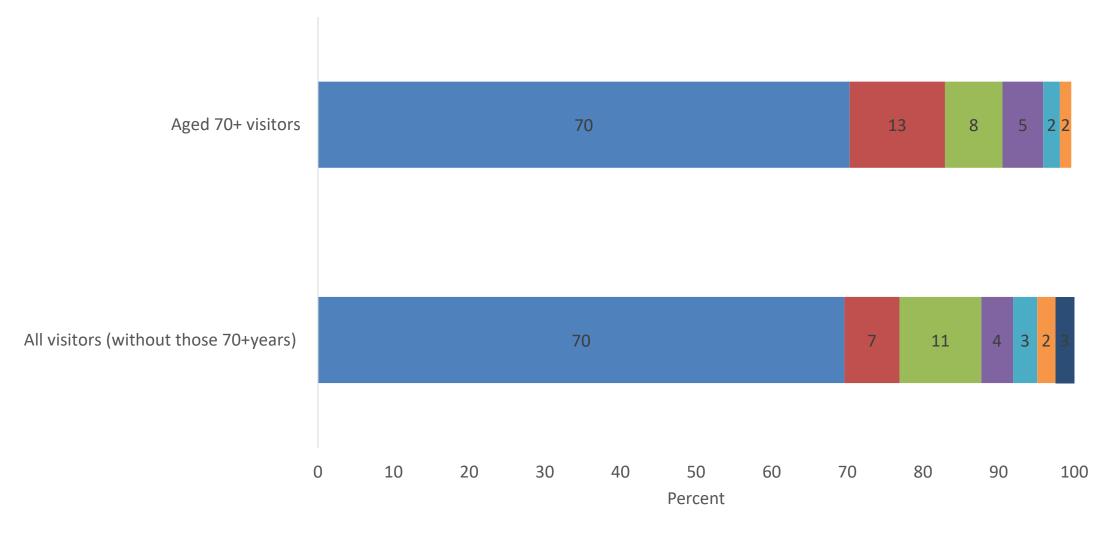
*Note: The analysis is based on data from Jan 2015 – Dec 2017* 

# All Visitors - Annual Household Income and length of stay....



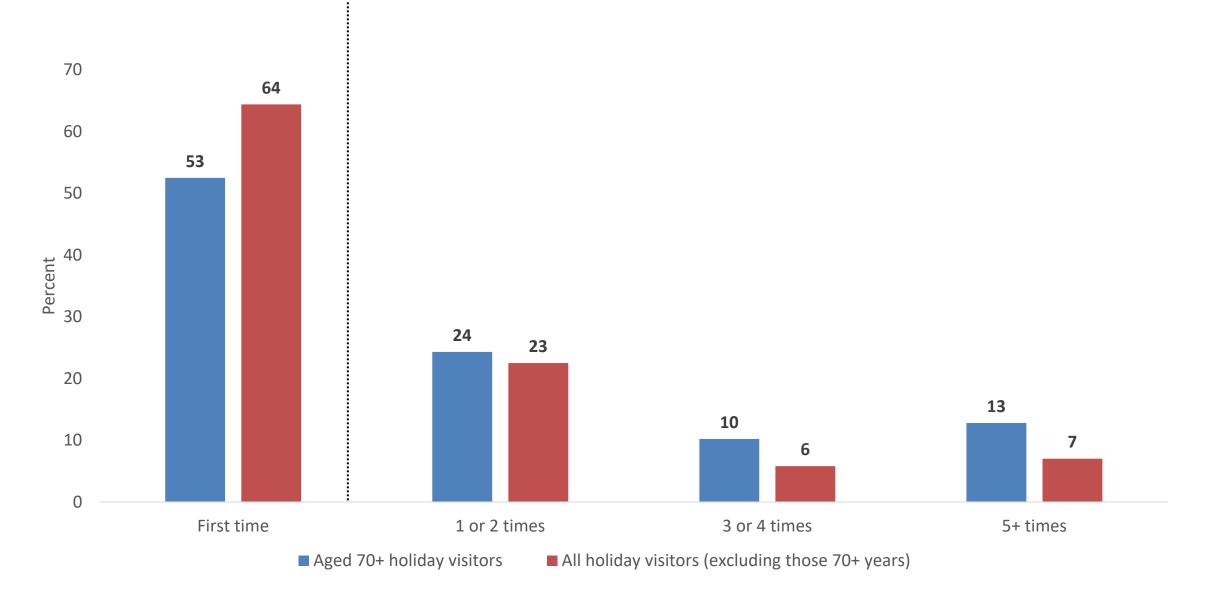
Note: The analysis is based on data from Jan 2015 – Dec 2017

# Main Purpose of Visit

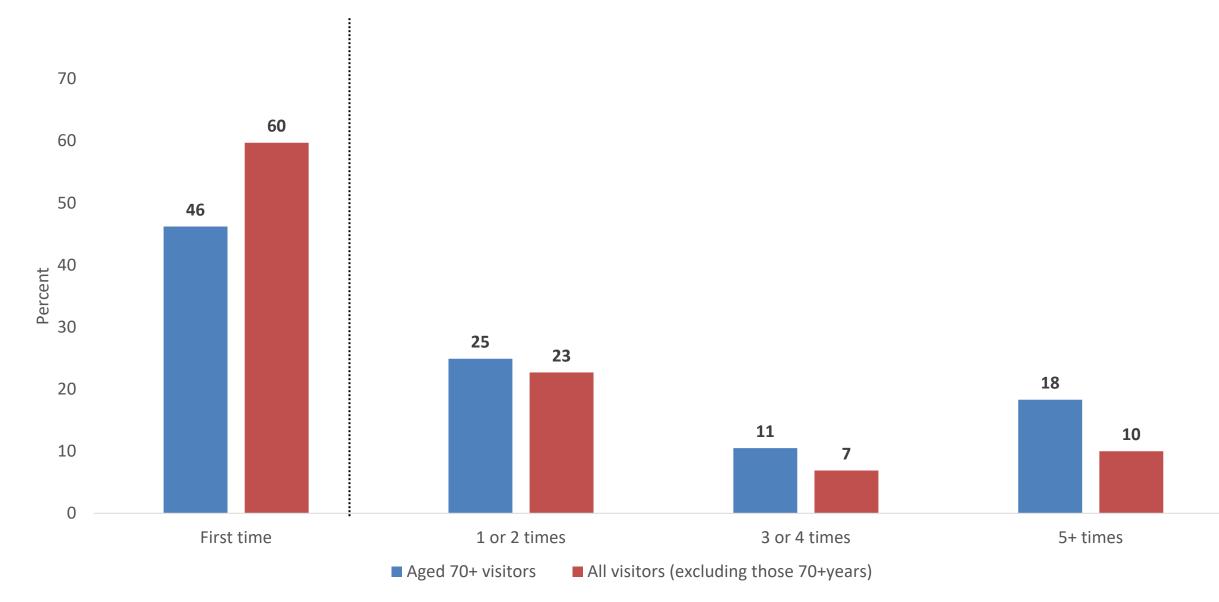


■ Holiday ■ Visiting friends or relatives ■ Business & Conference ■ Volunteering ■ Wedding party ■ Education ■ Honeymoon

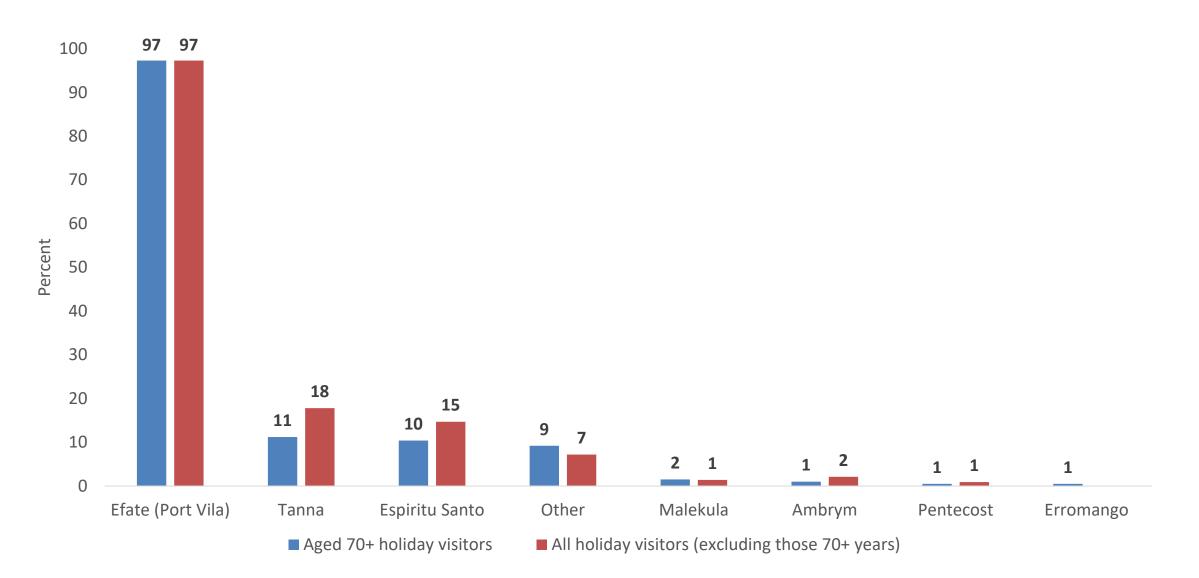
# Previous Visits – holiday visitors



### Previous Visits – all visitors

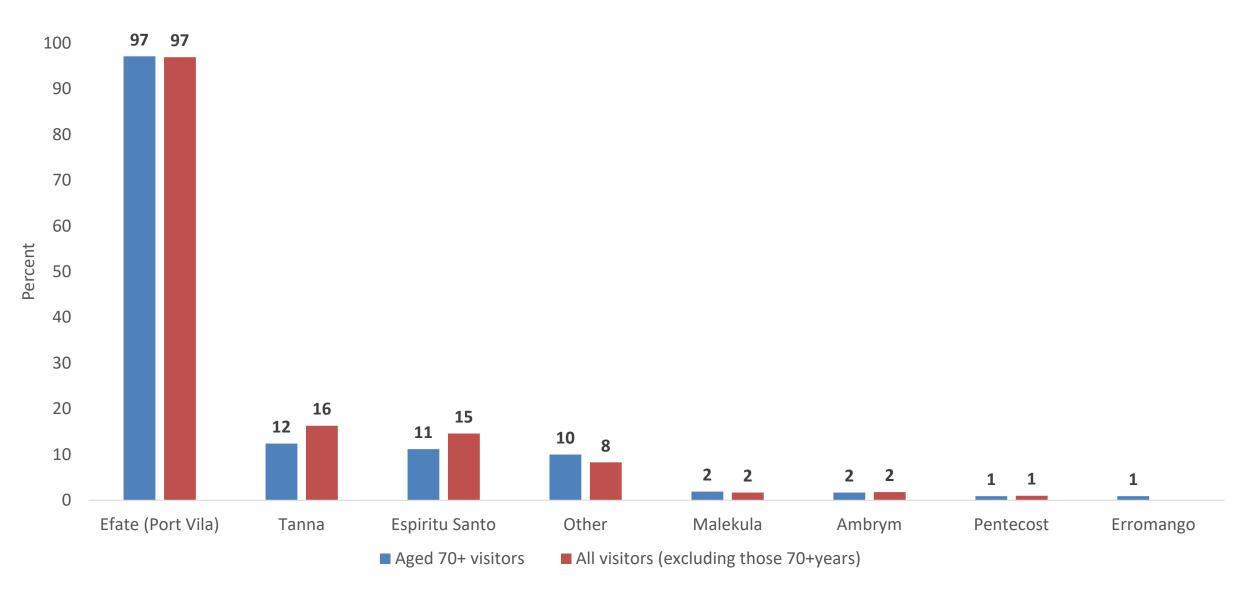


# Outer Islands Visited – holiday visitors



Note: The analysis is based on data from Jan 2015 – Dec 2017

# Outer Islands Visited – all visitors

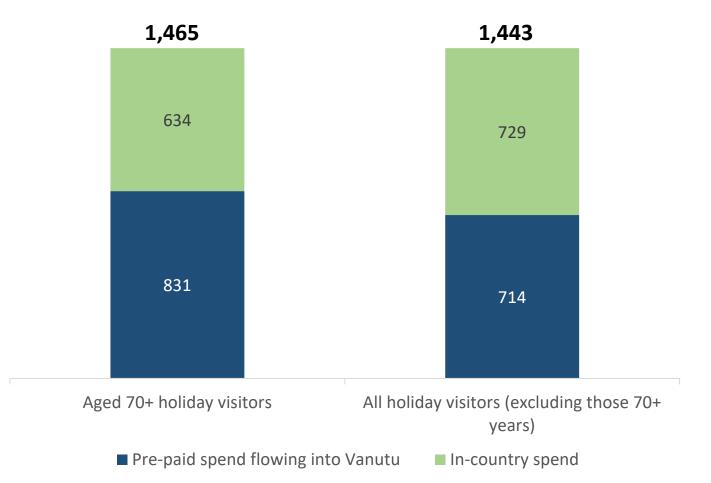


Note: Multiple responses, therefore total does not add up to 100%

Note: The analysis is based on data from Jan 2015 – Dec 2017

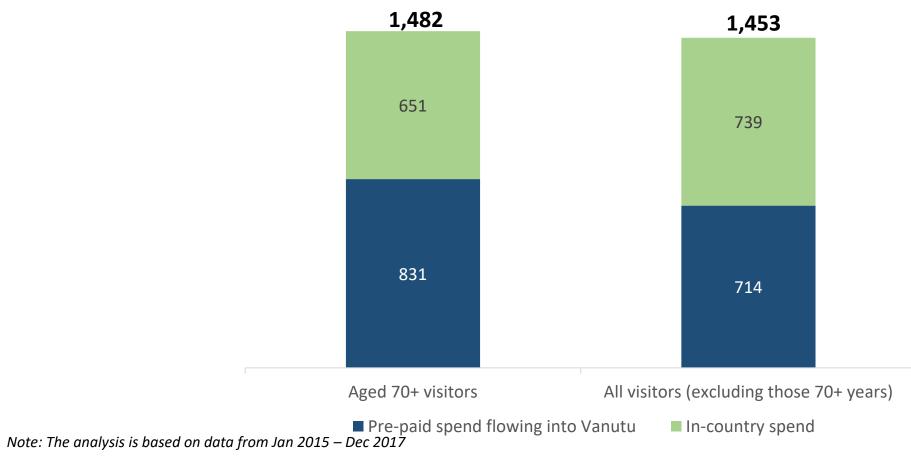
# Expenditure by Market – holiday visitors

#### **PER PERSON PER VISIT**



# Expenditure by Market – all visitors

#### **PER PERSON PER VISIT**



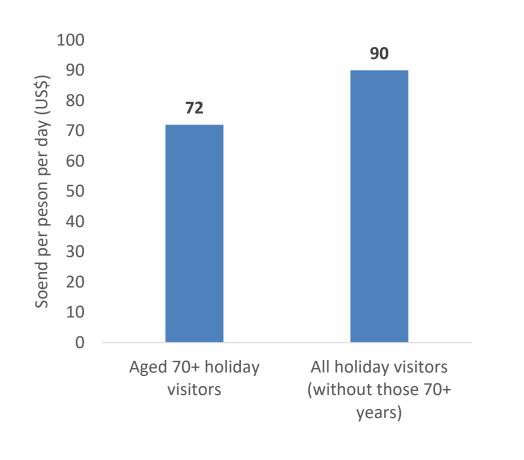
# Expenditure by Market

Covering people	n=1,168	n=913	n=23,163	n=20,090
Markets	Aged 70+ visitors	Aged 70+ holiday visitors	All visitors (excluding those 70+ years)	All holiday visitors (excluding those 70+ years)
62.5% pre-paid expenditure(US\$)	831	831	714	714
In-country spend(US\$)	651	634	739	729
Total spend (US\$)	1482	1465	1453	1443

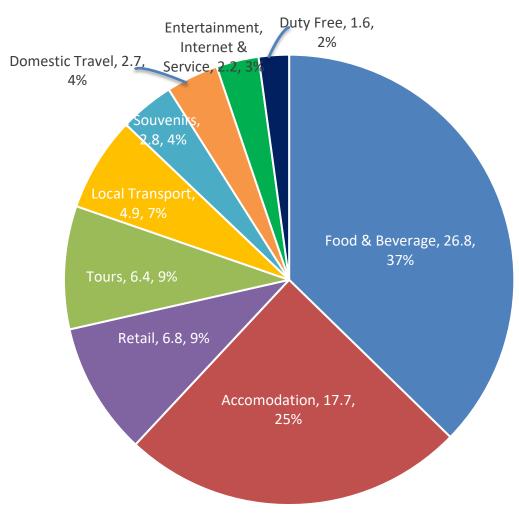
Note: The analysis is based on data from Jan 2015 – Dec 2017

# Average Spend while in Vanuatu per day – holiday visitors

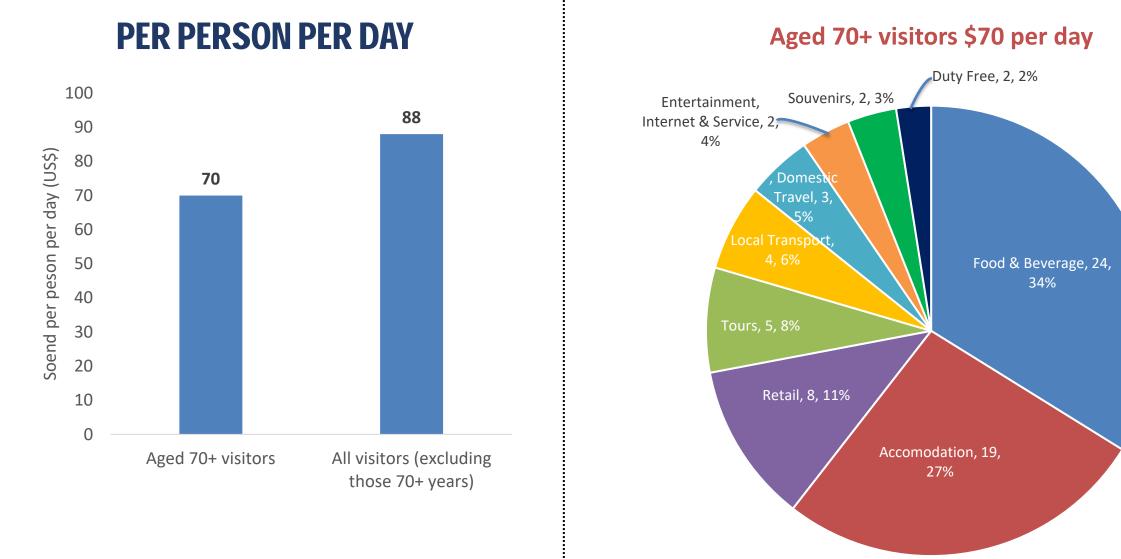
### **PER PERSON PER DAY**



#### Aged 70+ holiday visitors \$72 per day



# Average Spend while in Vanuatu per day – all visitors



# Influences on the decision to choose Vanuatu – holiday visitors

Influences on the decision to choose Vanuatu (score out of 5)

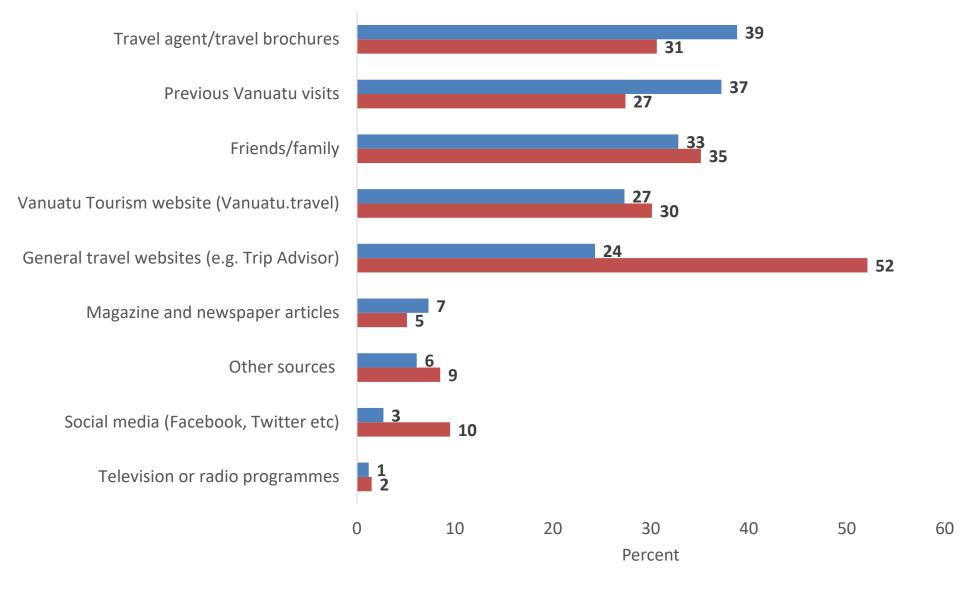
Aged 70+ holiday visitors	Quiet and relaxing atmosphere	Accessible	Affordable	Culture and history
	<b>3.8</b>	3.7	3.6	3.4
All holiday visitors (excluding those 70+ years)	Quiet and relaxing atmosphere <b>3.9</b>	Beaches and swimming 3.7	Accessible 3.6	Nature attractions / volcano / eco tourism / photography 3.5

# Influences on the decision to choose Vanuatu - all visitors

Influences on the decision to choose Vanuatu (score out of 5)

Aged 70+ visitors	Quiet and relaxing atmosphere	Accessible	Affordable	Culture and history
	<b>3.6</b>	3.4	3.3	3.3
All visitors (excluding those 70+ years)	Quiet and relaxing atmosphere <b>3.7</b>	Beaches and swimming 3.5	Nature attractions / volcano / eco tourism / photography 3.4	Accessible 3.4

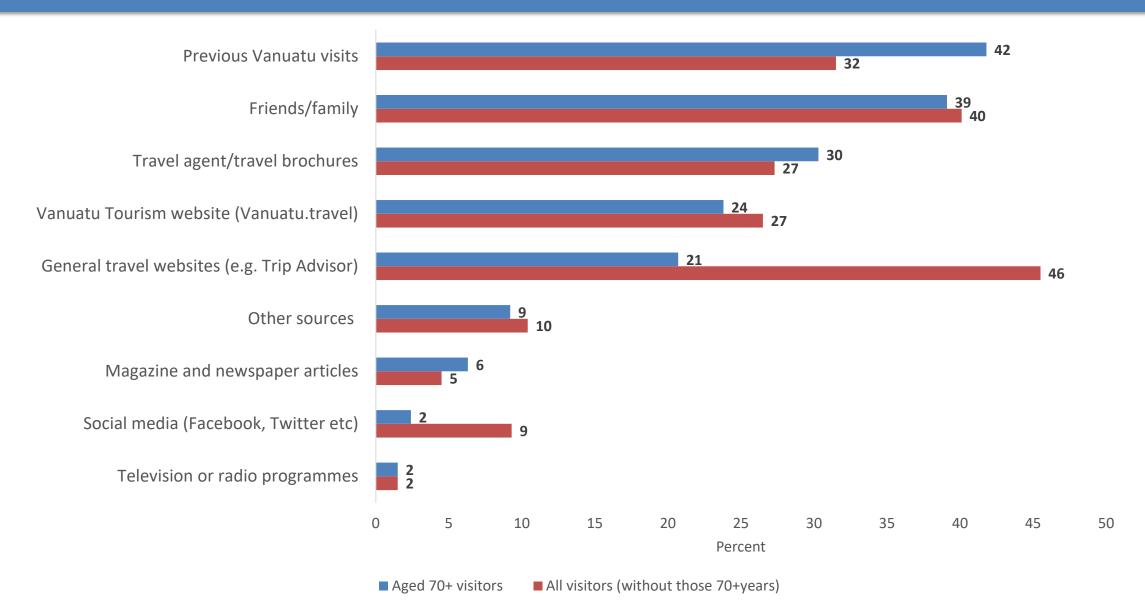
### Sources of information used for trip planning - holiday visitors



■ Aged 70+ holiday visitors Note: The analysis is based on data from Jan 2015 – Dec 2017 All holiday visitors (without those 70+ years)

Note: Multiple responses, therefore total does not add up to 100%

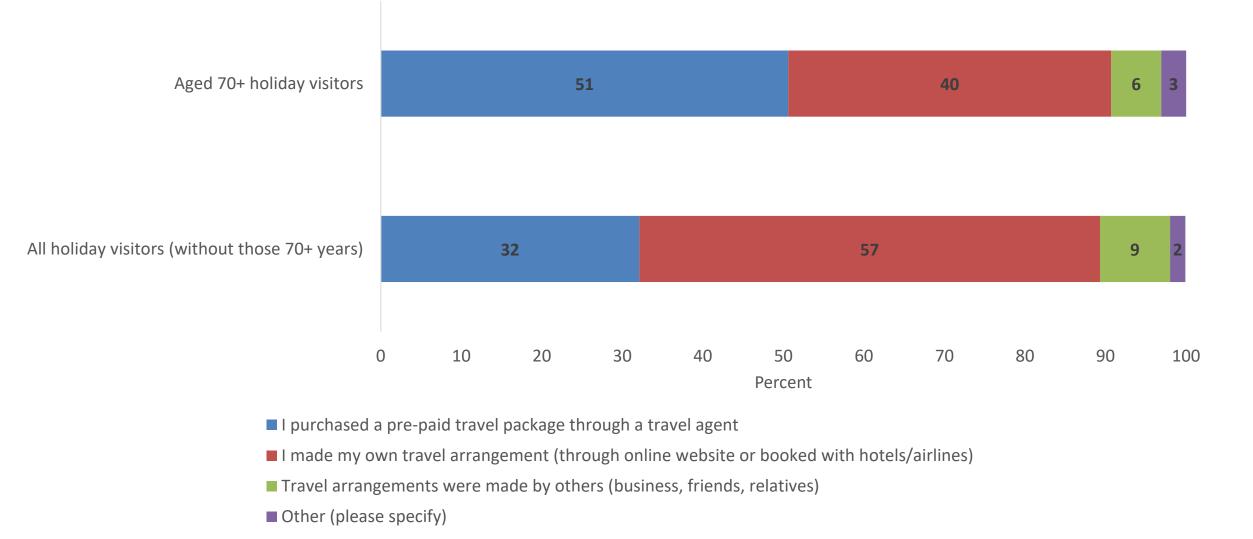
### Sources of information used for trip planning – all visitors



*Note: The analysis is based on data from Jan 2015 – Dec 2017* 

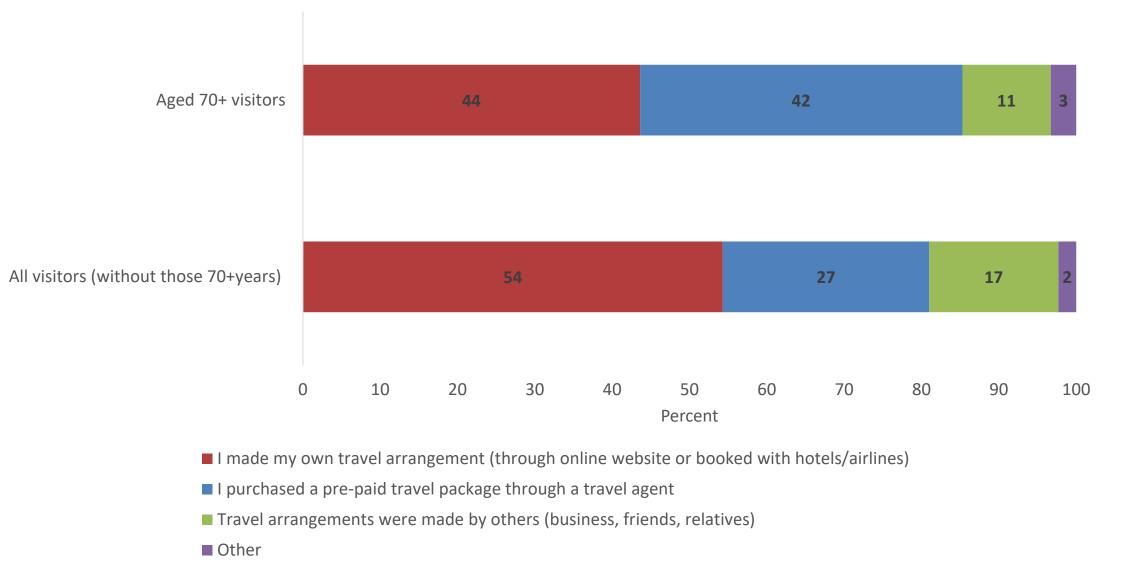
Note: Multiple responses, therefore total does not add up to 100%

# Travel Purchasing Behaviour – holiday visitors



Note: The analysis is based on data from Jan 2015 – Dec 2017

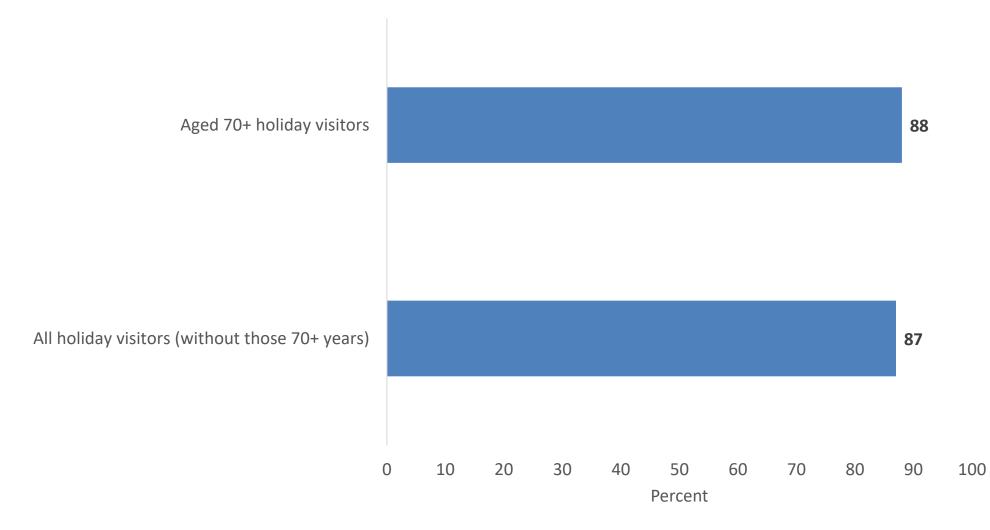
# Travel Purchasing Behaviour – all visitors



*Note: The analysis is based on data from Jan 2015 – Dec 2017* 

### Visitor Satisfaction - holiday visitors

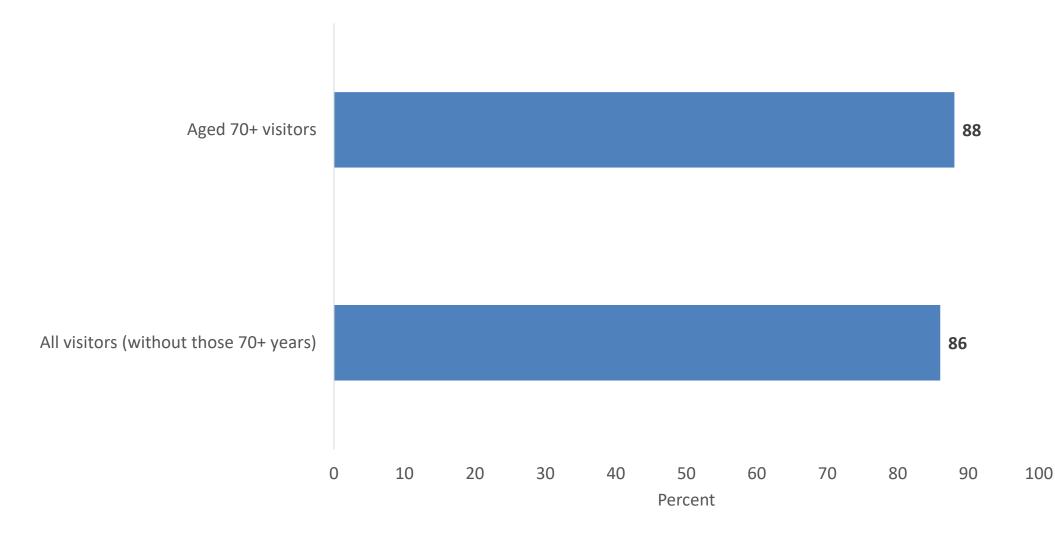
#### **Overall Satisfaction\***



\* Satisfied includes respondents who answered 'satisfied' or 'very satisfied'

### Visitor Satisfaction – all visitors

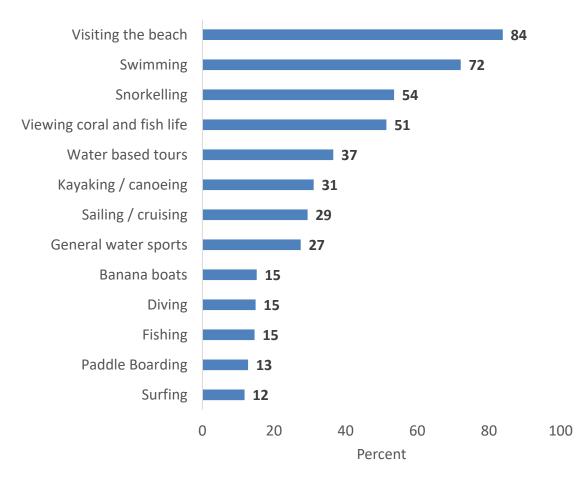
#### **Overall Satisfaction\***



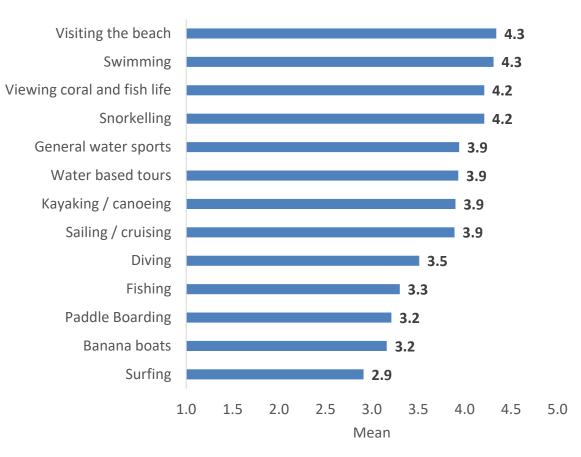
\* Satisfied includes respondents who answered 'satisfied' or 'very satisfied'

# Aged 70+ all visitors - Water Based Activities

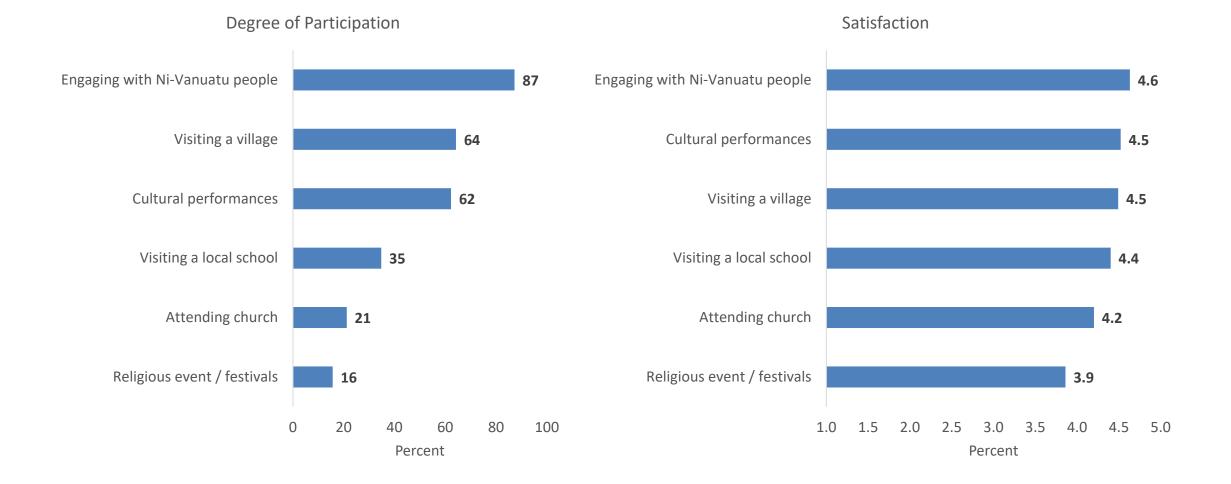
#### Degree of Participation



#### Satisfaction

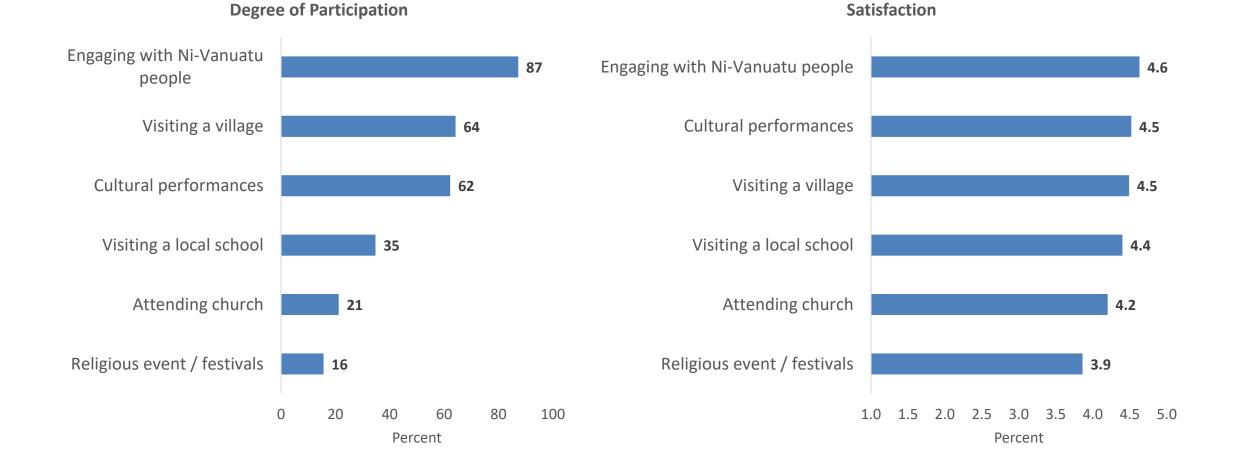


# Aged 70+ all visitors – Cultural Interaction Activities



#### Note: Multiple responses, therefore total does not add up to 100%

# Aged 70+ all visitors – Cultural Interaction Activities



# Aged 70+ all visitors - Land Based Activities and Touring

#### Restaurants, bars and cafes Volcano experience 96 Sightseeing Visiting waterfalls 87 Visiting waterfalls Sightseeing 47 World War II history Restaurants, bars and cafes 40 Conservation / animal... Spa / beauty 33 Conservation / animal sanctuary Hiking and trekking 25 Spa / beauty World War II history 22 Air-based activities (e.g. Ziplining;... Volcano experience 22 Air-based activities (e.g.... **12** Hiking and trekking Sports events Sports events 11 Cycling Cycling 8 Golfing Golfing 8 0 20 80 100 1.0 2.0 2.5 40 60 1.5 Percent

#### Satisfaction

4.6

4.5

4.4

4.2

4.1

3.9

3.9

3.8

4.0

4.5

5.0

3.6

3.4

3.5

2.8

3.0

Mean

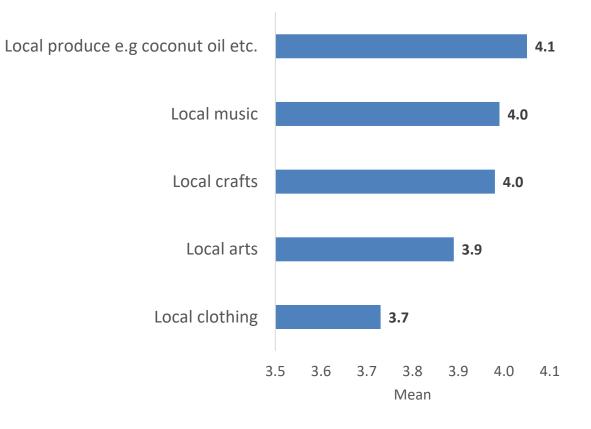
2.7

**Degree of Participation** 

# Aged 70+ all visitors - Shopping



#### Satisfaction



# 70+ Holiday - most appealing ... the people...

"Friendliness, easy access ability of most things on Efate"

"The courtesy the Ni-Vanuatu people show to us, as elderly people. The quiet unassuming manner of everyone and, of course, the beautiful smiles."

"the friendliness of the local people and able to communicate in English"

# 70+ Holiday - Least Appealing ....transport

"Airport was very crowded, long delays to get to customs, when we were leaving."

"I felt that as a older single female I was being picked on by the airline agent. Because of the way I was treated at the airport I won't stay again."

"Virgin and Air Vanuatu planes leaving 15 mins apart and long queues in stifling heat to board the plane. I felt I was going to faint"

"As I was incapacitated with a hip problem, I found it difficult to climb into the minibuses and other things that I was involved with. Nothing much for the handicapped."

"Being over 70 we found it difficult to get into the buses"

# 70+ Holiday - Least appealing...infrastructure

"Our only disappointment was that we were not informed about the difficulty of the terrain, including broken hand railing on the walk to the waterfall. This is not a suitable walk for the elderly."

"More accessible public toilets for the elderly"

"I was saddened by the lack of facilities of the main hospital"

# 70+ Holiday - Least appealing .... Accommodation and Access

"Needed to be on the lower level of accommodation - not having the 45 steps to our unit"

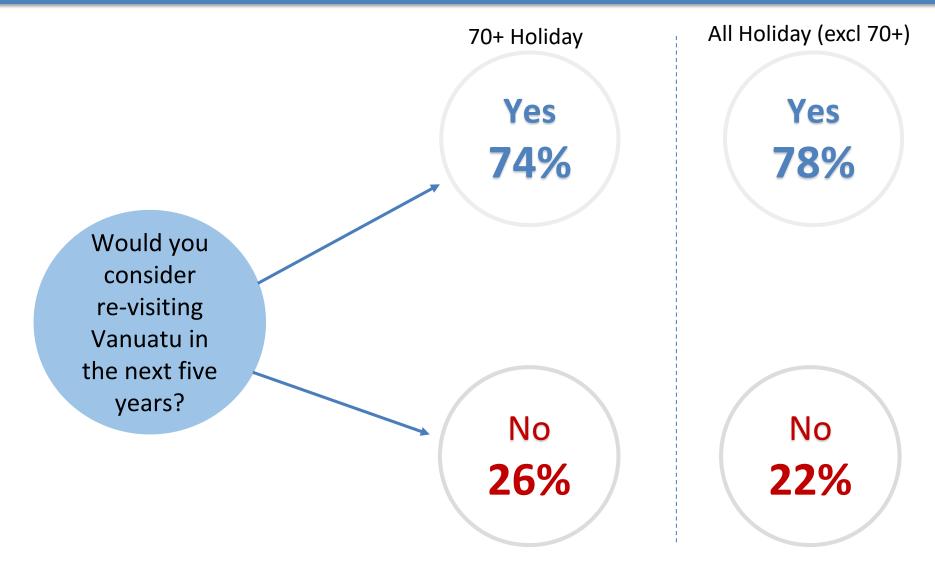
"Nothing in particular, except that the resort seemed unprepared for a fairly simple medical need. This was somewhat rectified by the personal intervention of the manager."

"We really needed a bit more information on what was available for those with limited mobility\*"

# Recommendations.....

- Add a wider range of <u>specific</u> information online and for agents
- Think about improvements for elderly access at the airport
- Emphasize access issues in new property and infrastructure design e.g. toilets, enhanced signage
- Find ways to develop access to areas where elderly visitors can spend money, try to improve transport availability and attraction access
- Continue to grow and develop the VTO access tourism pages and links, prepare ambassadors for the special needs of this market.

# Holiday visitors willingness to return



# All visitors willingness to return

