

LEVEL 7

GRADUATE CERTIFICATE IN BUSINESS AK3753 GRADUATE DIPLOMA IN BUSINESS AK3709

2026 PROGRAMME STRUCTURE AND COURSES

Choose your Programme and Pathway

OR

Graduate Certificate in Business AK3753

Graduate Diploma in Business
AK3709

Complete 60 points with at least 45 points at Level 7

Complete 120 points with at least 75 points at Level 7

Pathway 1: 4 <u>courses</u> of choice

Pathway 1: 8 courses of choice

Pathway 2: 4 courses with a Focus area*

Pathway 1. 8 courses with a Focus area*

15 points LEVEL 5-7

15 points LEVEL 7

15 points LEVEL 7 15 points LEVEL 7

1st Semester

15 points r LEVEL 7

15 points

LEVEL 5-7

15 points 15 points 15 points LEVEL 5-7 LEVEL 5-7 LEVEL 7

LEVEL 7

*A GradCertBus focus area must be at least 45pts including at least 15pts at level 7. To complete the GradCertBus within 60pts, you will need to complete 30pts at level 7 as indicated

2nd Semester

*A GradDipBus focus area must be at least 75pts including at least 45pts at level 7 as indicated

LEVEL 7

Step 1: Choose your Pathway. Step 2: Choose your Courses. Step 3: Enrol

View the Course Descriptors and Timetables by entering the Course Code into the AUT Course Search

Focus Areas

Focus areas offer you the opportunity to complete courses from a specific subject area.

Students completing a focus area will have it specified on their transcript.

Accounting
Economics
Entrepreneurship and Innovation**
Finance
Human Resource Management
and Employment Relations
Information Systems
International Business and Strategy
Management and Leadership
Marketing
Sustainable Enterprise**

Graduate Certificate in Business students

Please note the following:

- some focus areas have limited offerings and/or pre-requisite requirements, and it may not be possible to complete all 60 points within a single semester
- additional focus areas are available but due to their limited level 7 offerings, it will require extra
 points to meet the Graduate Certificate in Business L7 requirements. Additional focus areas
 include: Business Law, Data Analytics for Business, and Supply Chain Management

Please seek Course Advice if you would like any further information

^{**} focus area not currently available to GradDipBus students due to the limited number of level 7 courses being offered

2026 GRADUATE CERTIFICATE IN BUSINESS AK3753 / GRADUATE DIPLOMA IN BUSINESS AK3709

Focus Areas

Please ensure you are completing the correct levels and points for your programme

Please check timetables and plan out your study carefully as some focus areas have limited offerings

ACCOUNTING GradCertBus students: this cannot be completed in one semester (pre-regs)				
ACCT502	Accounting Essentials	L5		
ACCT602	Financial Accounting	L6		
ACCT603	Management Accounting	L6		
ACCT604	Taxation	L6		
ACCT608	Accounting for Social Impact	L6		
ACCT702	Advanced Financial Accounting ACCT602	L7		
ACCT703	Advanced Management Accounting ACCT603	L7		
ACCT704	Auditing ACCT602	L7		

ECONOMICS^^					
GradCert	GradCertBus students: this cannot be completed in one semester (pre-reqs)				
ECON522	Economics for Social Impact OR ECON520				
ECON523	Money, Banking, and Global Financial Markets OR ECON521				
ECON623	Behavioural Economics OR ECON620 / ECON621				
ECON624	Strategy and Competiti	on OR ECON620 / ECON621	L6		
ECON625	Data, Deception, and Decisions OR ECON622				
ECON722	Applied Econometrics ECON625 OR ECON622				
ECON723	Microeconomics	RESTRICTION ECON620	L7		
ECON724	Macroeconomics	RESTRICTION ECON621	L7		

^{^^} students already underway with an Economics focus area in 2025 – please seek course advice regarding L7 transition courses

ENTREPRENEURSHIP AND INNOVATION			
	Focus area is only available to GradCertBus students		
ENTR501	Introduction to Entrepreneurship and Innovation	L5	
INTB501	Business and Strategy in a Changing World	L5	
ENTR601	Māori Indigenous Entrepreneurship and Social Innovation	L6	
MGMT602	Small and Medium Enterprise Management	L6	
ENTR701	Social Entrepreneurship: Inspiring Innovation and Impact	L7	
INTB708	Innovation and Technology Strategy	L7	

FINANCE			
GradCert	Bus students: this cannot be completed in one semester (pre-r	eqs)	
FINA501	Introduction to Finance	L5	
FINA503	Financial Analysis	L5	
FINA601	Corporate Finance	L6	
FINA602	Investment and Portfolio Analysis	L6	
FINA608	Social Impact for Finance	L6	
FINA701	International Corporate Finance FINA601 or FINA602	L7	
FINA702	Financial Risk Management FINA602	L7	
FINA706	Financial Institutions and Markets FINA501 or FINA605	L7	

	HUMAN RESOURCE MANAGEMENT AND EMPLOYMENT RELATIONS	
MGMT501	Managing and Organising	L5
EMPL601	Employment Relations	L6
HRMG601	Human Resource Management	L6
HRMG602	Learning and Development	L6
EMPL702	Workplace Health and Safety	L7
EMPL704	The Dynamics of Employment Regulations	L7
HRMG701	Workforce Strategies for Social Impact	L7
HRMG703	Global Mobility	L7

INFORMATION SYSTEMS GradCertBus students: this can't be completed in one semester (pre-regs)				
BSYS501	Business Information Systems	L5		
BSYS601	Business Process Management	L6		
BSYS602	Business Data Management	L6		
BSYS603	Project Management	L6		
BSYS701	Enterprise Information Systems BSYS601 or BSYS602	L7		
BSYS702	Cyber-Security and Risk Management BSYS601 or BSYS602	L7		
BSYS705	Digital Transformation and Social Impact	L7		
BSYS706	Designing Systems for Contemporary Enterprises BSYS601 or BSYS602	L7		

IN	INTERNATIONAL BUSINESS AND STRATEGY			
INTB501	Business & Strategy in a Changing World	L5		
INTB603	Dynamic Environments	L6		
INTB604	International Business Management	L6		
INTB605	Business Strategy	L6		
INTB706	Global Social Impact INTB603 (Co), INTB604 (Co)	L7		
INTB707	Strategy in Uncertain Times INTB605	L7		
INTB708	Innovation and Technology Strategy	L7		
INTB709	Strategic Design	L7		

MANAGEMENT AND LEADERSHIP			
MGMT501	Managing and Organising	L5	
HRMG601	Human Resource Management	L6	
INTB605	Business Strategy	L6	
MGMT602	Small and Medium Enterprise Management	L6	
MGMT603	Leadership for Change	L6	
MGMT704	Management for Social Impact	L7	
MGMT705	Stress and Resilience at Work	L7	
MGMT708	Organising for the Future of Work	L7	

MARKETING					
GradCert	GradCertBus students should seek course advice due to pre-requisites				
MKTG501	Marketing Insights	L5			
MKTG601	Marketing Research	L6			
MKTG602	Marketing Relationships	L6			
MKTG603	Consumer Behaviour	L6			
MKTG701	Strategic Marketing 30 points MKTG L6	L7			
MKTG702	Integrated Marketing Communications 30 points MKTG L6	L7			
MKTG703	Digital, Social Media and Mobile Marketing 30 points MKTG L6	L7			
MKTG704	Marketing for Social Impact	L7			

SUSTAINABLE ENTERPRISE				
F	Focus area is only available to GradCertBus students			
SUSE501	Sustainability Leadership	L5		
SUSE602	SUSE602 Managing Environmental Issues in Business L6			
ENTR701	Social Entrepreneurship: Inspiring Innovation & Impact	L7		
MGMT704	Management for Social Impact	L7		

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Course Advice: We have drop-in sessions at City and

South, or you can make a time to see us in-person or online – see <u>Canvas</u> for the

times and booking link

List of Courses

All courses are from our Bachelor of Business offerings

Not all courses are being offered in 2026

Course Descriptors and Timetables can be found by entering the Course Code into the <u>AUT Course Search</u>

How to Enrol

Please ensure you are selecting the correct levels and points for your programme

	Course Code	Course Name	Points	Pre/Co-Requisite/s
LEVEL 5	ACCT502	Accounting Essentials RESTRICTION ACCT601	15	-
	ACCT503	Accounting Systems and Analytics	15	-
	BSYS501	Business Information Systems	15	-
	BUSS505	Consumer and Organisational Behaviour	15	-
	BUSS507	Financial Decision Making and Information Systems	15	-
	BUSS508	Economics and International Business	15	-
	BUSS509	Ethics, Responsibility and Sustainability	15	-
	BUSS511	Introduction to Programming for Business Analytics	15	-
	ECON505	Business Economics and Data Analysis	15	-
	ECON522	Economics for Social Impact RESTRICTION ECON520	15	-
	ECON523	Money, Banking, and Global Financial Markets RESTRICTION ECON521	15	-
	ENTR501	Introduction to Entrepreneurship and Innovation	15	-
	FINA501	Introduction to Finance	15	-
	FINA503	Financial Analysis RESTRICTION FINA607/FINA704	15	-
	INTB501	Business and Strategy in a Changing World RESTRICTION BUSS506	15	-
	LAWS541	Law for New Zealand Business	15	-
	MGMT501	Managing and Organising	15	-
	MKTG501	Marketing Insights RESTRICTION MARS501	15	-
	SUSE501	Sustainability Leadership	15	-
LEVEL 6	ACCT602	Financial Accounting	15	-
	ACCT603	Management Accounting	15	-
	ACCT604	Taxation RESTRICTION ACCT707	15	_
	ACCT605	Accounting Legal and Regulatory Framework	15	-
	ACCT606	Financial Management for Accountants RESTRICTION FINA601	15	-
	ACCT608	Accounting for Social Impact	15	_
	BSYS601	Business Process Management	15	_
	BSYS602	Business Data Management	15	-
	BSYS603	Project Management	15	-
	BSYS604	Operations Management	15	-
	BSYS605	Goods and Services Procurement	15	_
	BUSS613	Managing Business Data for Analytics	15	-
	ECON623	Behavioural Economics RESTRICTION ECON712	15	-
	ECON624	Strategy and Competition	15	-
	ECON625	Data, Deception, and Decisions	15	-
	EMPL601	Employment Relations	15	-
	ENTR601	Māori Indigenous Entrepreneurship and Social Innovation	15	-
	FINA601	Corporate Finance RESTRICTION ACCT606	15	-
	FINA602	Investment and Portfolio Analysis	15	-
	FINA605	Building Financial Capability and Wellbeing	15	-
	FINA606	Data Analysis for Business	15	-
	FINA608	Social Impact for Finance	15	-
	HRMG601	Human Resource Management	15	-
	HRMG602	Learning and Development	15	-
	INTB603	Dynamic Environments	15	-
	INTB604	International Business Management RESTRICTION INTB704	15	-
	INTB605	Business Strategy	15	-
	LAWS641	Law of Business Organisations	15	-
	MGMT602	Small and Medium Enterprise Management	15	-
	MGMT603	Leadership for Change	15	-
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LEVEL 7

Course	Course Name	Points	Pre/Co-Requisite/s
Code			
MKTG601	Marketing Research RESTRICTION MARS601	15	-
MKTG602	Marketing Relationships RESTRICTION MARS602	15	-
MKTG603	Consumer Behaviour RESTRICTION MARS604/MARS701	15	-
SUSE602	Managing Environmental Issues in Business	15	-
ACCT702	Advanced Financial Accounting	15	ACCT602
ACCT703	Advanced Management Accounting	15	ACCT603
ACCT704	Auditing	15	ACCT602
BSYS701	Enterprise Information Systems	15	BSYS601 or BSYS602
BSYS702	Cyber-Security and Risk Management	15	BSYS601 or BSYS602
BSYS704	Logistics and Supply Chain Management	15	-
BSYS705	Digital Transformation and Social Impact	15	-
BSYS706	Designing Systems for Contemporary Enterprises	15	BSYS601 or BSYS602
BUSS719	Data Strategy	15	BUSS613 or FINA606
ECON720	Microeconomics: Competition, Risk and Strategy RESTRICTION ECON701	15	ECON620
ECON721	Applied Macroeconometrics	15	ECON621, ECON622
ECON722	Applied Econometrics	15	ECON625 or ECON622
ECON723	Microeconomics RESTRICTION ECON620	15	
ECON724	Macroeconomics RESTRICTION ECON621	15	
EMPL702	Workplace Health and Safety	15	-
EMPL704	The Dynamics of Employment Regulations	15	-
ENTR701	Social Entrepreneurship: Inspiring Innovation and Impact	15	-
FINA701	International Corporate Finance	15	FINA601 or FINA602
FINA702	Financial Risk Management	15	FINA602
FINA706	Financial Institutions and Markets RESTRICTION FINA603	15	FINA501 or FINA605
HRMG701	Diversity and Inclusion for Social Impact	15	-
HRMG703	Global Mobility	15	-
INTB706	Global Social Impact	15	INTB603 (CO), INTB604 (CO)
INTB707	Strategy in Uncertain Times	15	INTB605
INTB708	Innovation and Technology Strategy	15	-
INTB709	Strategic Design	15	-
MGMT704	Management for Social Impact	15	-
MGMT705	Stress and Resilience at Work	15	-
MGMT708	Organising for the Future of Work	15	-
MKTG701	Strategic Marketing RESTRICTION MARS703	15	30pts from MKTG601/602/603
MKTG702	Integrated Marketing Communications RESTRICTION MARS603/MARS707	15	30pts from MKTG601/602/603
MKTG703	Digital, Social Media and Mobile Marketing RESTRICTION MARS708	15	30pts from MKTG601/602/603
MKTG704	Marketing for Social Impact	15	-

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Overview of Key Points

Your Study	 Courses are normally 15 points. Four 15-point courses per semester are the equivalent of full-time study Each course requires around 10 hours of individual study per week in addition to its lectures/workshops Attending your lectures/workshops and submitting all assessments are key to your success
Full-time Study	4 courses 60 points per semester or 8 courses 120 points per year For StudyLink purposes, 0.8fte is considered full-time study (7 courses per year)
Part-time Study	Students who want to study part-time can do so, but there are time limits for completion and specific rules to consider for student loans and allowances. There are limited evening classes, and you may want to attend a course advice session to discuss the part-time options available for you
Time Limits	The total time from first enrolment until the successful completion of all requirements must not normally exceed two years for the GradCertBus and three years for the GradDipBus
GradDipBus	120 points 8 courses including at least 75 points at Level 7 Focus Area: 75 points 5 courses including 45 points at Level 7. The overall 120 points must meet the GradDipBus requirements above. A focus area is specified on your transcript
GradCertBus	60 points 4 courses including at least 45 points at Level 7 Focus Area: 45 points 3 courses. The overall 60 points must meet the GradCertBus requirements above. A focus area is specified on your transcript
Enrolment	You can <u>enrol</u> prior to the semester commencing. In Weeks 1-2 you will need to contact us
Class occurrences	Every course has a code and an occurrence number, eg. BUSS505/W101, BUSS505/M205 W: City Campus; M: South Campus; A: North Campus; N: online W1/M1/N1: Semester 1 occurrence; W2/M2/N2: Semester 2 occurrence You can change occurrences via MyAUT until the end of Week 1 (subject to availability)
Pre-requisites & Co-requisites	A pre-requisite is a specific course that must be successfully completed <u>before</u> studying another course A co-requisite is a course that must either be studied <u>before or with</u> another course
Progression	It is important to reach out early if you are struggling with any of your courses, and there are lots of resources and services available to help you get back on track. We encourage you to contact our Course Advice team who can advise on your situation and refer you as appropriate. Student progression is monitored and students who fail more than half of their enrolment will be referred to support services. Students who do not pass a course on the second attempt, or who fail more than half of their enrolment for a second consecutive semester, will need to apply for approval to continue
Graduation	When you have completed all your requirements for your programme you will be eligible to graduate. Eligible students will be invited to attend an upcoming ceremony usually held in winter or summer. Your qualification will also be made available through My eQuals
Progression to Postgraduate Study	If you are taking one of these programmes as a pathway to postgraduate study, then you may need to complete the majority of your Level 7 courses from one specialisation and achieve a B grade average or higher. Please seek course advice before enrolling