Among the top 5% of business schools worldwide

If you want a university with future-focused teaching, an engaging learning environment that embraces people and ideas, and programmes designed for rewarding careers – then welcome to AUT. We’re internationally recognised among an elite group of just 5% of business schools worldwide, accredited by AACSB International. Times Higher Education places AUT in the top 1% of universities worldwide, and rates us in the top 27 in the world for our international outlook.

Creating business leaders

We understand the importance of operating in a complex, global environment. So do our graduates. Our interactive classes ensure our students are challenged to ask questions, explain their ideas, and work together to identify and solve problems. Our graduates have the expertise and analytical skills to meet economic and social challenges, and add immediate value to an organisation and the business environment.

Designed to fit with your career and lifestyle

With our Professional Masters degrees you can study business at master’s degree level without an undergraduate degree in business. These programmes can be completed in as little as 12-16 months, which is hugely beneficial for international students, those wanting to change careers or small-to-medium business owners wanting to invest in their future. As a domestic student you can also study part-time to suit your lifestyle. There is strong support for postgraduate students provided by the Professional Masters and MBA Office.

Connected to business and community

We work hard to make sure that what we teach is relevant to the needs of the business world. We’re proud of our strong partnerships with businesses and the wider community, and often collaborate with industry organisations on research and other projects. We partner with many of the country’s top business leaders who advise us on our curriculum. This means that you can be confident you’re developing the skills employers need.
Our programmes

MASTER OF APPLIED FINANCE (MAF)

<table>
<thead>
<tr>
<th>Code</th>
<th>AK1055</th>
</tr>
</thead>
<tbody>
<tr>
<td>Level</td>
<td>9</td>
</tr>
<tr>
<td>Points</td>
<td>180</td>
</tr>
<tr>
<td>Duration</td>
<td>1 – 1 ½ years full-time, part-time available</td>
</tr>
<tr>
<td>Venue</td>
<td>City Campus</td>
</tr>
<tr>
<td>Starts</td>
<td>2 March/27 October 2020</td>
</tr>
<tr>
<td>Domestic tuition fees¹</td>
<td>$18,697 – subject to change in 2021</td>
</tr>
<tr>
<td>International tuition fees²</td>
<td>$49,995 – subject to change in 2021</td>
</tr>
</tbody>
</table>

1. This represents the approximate tuition fee based on a full-time workload of 120 points in 2020. Exact fees will depend on papers selected and may exceed the figure stated. Fees are subject to change year to year, and fees may vary from those stated. The MAF programme is 180 points, with start dates throughout the year. Total programme fees will therefore depend on paper selection and start dates. Full tuition fees only. Other fees will apply.
2. This represents the full 2020 tuition fee for the 180-point programme. There may also be other fees and charges you need to pay. International students’ tuition fees reflect the full cost of tuition. Domestic students’ tuition fees are less due to a proportion of the tuition fees being funded by the New Zealand Government.

Minimum entry requirements

- Must have completed a bachelor’s degree (in any discipline) with a B- grade average in papers at level 7 or equivalent.

English language requirements

IELTS (Academic) 6.5 overall with a minimum score of 6.0 in each band.

MASTER OF BUSINESS MANAGEMENT (MBM)

<table>
<thead>
<tr>
<th>Code</th>
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<tbody>
<tr>
<td>Level</td>
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<tr>
<td>Points</td>
<td>180</td>
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<tr>
<td>Duration</td>
<td>1 – 1 ½ years full-time, part-time available</td>
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<tr>
<td>Venue</td>
<td>City Campus</td>
</tr>
<tr>
<td>Starts</td>
<td>2 March/27 October 2020</td>
</tr>
<tr>
<td>Domestic tuition fees¹</td>
<td>$18,697 – subject to change in 2021</td>
</tr>
<tr>
<td>International tuition fees²</td>
<td>$49,995 – subject to change in 2021</td>
</tr>
</tbody>
</table>

1. This represents the approximate tuition fee based on a full-time workload of 120 points in 2020. Exact fees will depend on papers selected and may exceed the figure stated. Fees are subject to change year to year, and fees may vary from those stated. The MAF programme is 180 points, with start dates throughout the year. Total programme fees will therefore depend on paper selection and start dates. Other fees will apply.
2. This represents the full 2020 tuition fee for the 180-point programme. There may also be other fees and charges you need to pay. International students’ tuition fees reflect the full cost of tuition. Domestic students’ tuition fees are less due to a proportion of the tuition fees being funded by the New Zealand Government.

Minimum entry requirements

A bachelor’s degree in any discipline with a minimum B- grade average in papers at level 7 or equivalent

English language requirements

IELTS (Academic) 6.5 overall with a minimum score of 6.0 in each band.

Finance is a truly global discipline, and the Master of Applied Finance will give you the skills to go anywhere. Relevant for anyone with a bachelor’s degree, the Master of Applied Finance will allow you to explore a career in a diverse range of finance jobs. You will acquire skills in valuing financial assets, corporate finance, portfolio management, governance, how to manage risk and how to invest in a wide range of assets.

The MAF is recognised by the CFA Institute and will position graduates well to obtain the Chartered Financial Analyst designation.

Postgraduate diploma and certificate options

The Postgraduate Diploma in Applied Finance or Postgraduate Certificate in Business Studies provide an entry point for students who don’t want to enrol in a full Master of Applied Finance or who need added flexibility. All graduates from these programmes are encouraged to continue into the Master of Applied Finance. The programmes are available as exit qualifications if required.

Postgraduate Diploma in Applied Finance

You complete 120 points from Master of Applied Finance papers. In order to transition from the Postgraduate Diploma in Applied Finance to the Master of Applied Finance, you are required to maintain a B– grade average.

Postgraduate Certificate in Business Studies

You complete 60 points from a selection of papers covering a range of subjects including finance, international business, marketing, accounting, business statistics, management and economics.

The Master of Business Management is designed to help you move into a career in business management or advance your career to a management role. It’s ideal for students with an undergraduate degree in any discipline who are excited about the impact they could have as a manager working with organisations and individuals to improve performance.

Postgraduate diploma and certificate options

The Postgraduate Diploma in Business Management or Postgraduate Certificate in Business Studies provide an entry point for students who don’t want to enrol in a full MBM or who need flexibility. All graduates from this programme are encouraged to continue into the MBM. These programmes are available as exit qualifications.

Postgraduate Diploma in Business Management

You complete 120 points of MBM papers. You can progress to the MBM by completing a further 60 points.

You are required to obtain a B– grade average in the Postgraduate Diploma in Business Management to be considered for the MBM.

Postgraduate Certificate in Business Studies

You complete 60 points from a selection of papers covering a range of subjects including finance, international business, marketing, accounting, business statistics, management and economics.
**Master of Global Business** (MGBus)

- **Code**: AK1065
- **Level**: 9
- **Points**: 180
- **Duration**: 1 – 1½ years full time, part-time available
- **Venue**: City Campus
- **Starts**: 2 March/27 October 2020
- **Domestic tuition fees**: $18,697 – subject to change in 2021
- **International tuition fees**: $49,995 – subject to change in 2021

1. This represents the approximate tuition fee based on a full-time workload of 120 points in 2020. Exact fees will depend on papers selected and may exceed the figure stated. Fees are subject to change year to year, and may vary from those stated. The MGBus programme is 180 points, with start dates throughout the year. Total programme fees will therefore depend on paper selection and start dates. Other fees will apply.

2. This represents the full 2020 tuition fee for the 180-point programme. There may also be other fees and charges you need to pay. International students' tuition fees reflect the full cost of tuition. Domestic students' tuition fees are less due to a proportion of the tuition fees being funded by the New Zealand Government.

**Minimum entry requirements**
- Must have completed a bachelor's degree (in any discipline) with a B- grade average in papers at level 7 or equivalent.

**English language requirements**
IELTS (Academic) 6.5 overall with a minimum score of 6.0 in each band.

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**Master of Marketing** (MMktg)

- **Code**: AK1045
- **Level**: 9
- **Points**: 180
- **Duration**: 1 – 1½ years full time, part-time available
- **Venue**: City Campus
- **Starts**: 2 March/27 October 2020
- **Domestic tuition fees**: $18,697 – subject to change in 2021
- **International tuition fees**: $49,995 – subject to change in 2021

1. This represents the approximate tuition fee based on a full-time workload of 120 points in 2020. Exact fees will depend on papers selected and may exceed the figure stated. Fees are subject to change year to year, and may vary from those stated. The MMktg programme is 180 points, with start dates throughout the year. Total programme fees will therefore depend on paper selection and start dates. Other fees will apply.

2. This represents the full 2020 tuition fee for the 180-point programme. There may also be other fees and charges you need to pay. International students' tuition fees reflect the full cost of tuition. Domestic students' tuition fees are less due to a proportion of the tuition fees being funded by the New Zealand Government.

**Minimum entry requirements**
- Must have completed a bachelor's degree (in any discipline) with a B- grade average in papers at level 7 or equivalent.

**English language requirements**
IELTS (Academic) 6.5 overall with a minimum score of 6.0 in each band.

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In a world where technology continues to overcome geographic limitations, the **Master of Global Business** is an increasingly relevant qualification. If you have a bachelor’s degree in any field you can study global business at master’s level and develop the skills to undertake an important role in a global business, including providing strategic planning or analysis. A Master of Global Business equips you with the skills to become an integral part of an organisation that works with international markets, suppliers and customers.

**Postgraduate diploma and certificate options**

The Postgraduate Diploma in Global Business or Postgraduate Certificate in Business Studies provide an entry point for students who don’t want to enrol in a full Master of Global Business or who need added flexibility. All graduates from these programmes are encouraged to continue into the Master of Global Business. The programmes are available as exit qualifications if required.

**Postgraduate Diploma in Global Business**
You complete 120 points from the Master of Global Business papers. In order to transition from the Postgraduate Diploma in Global Business to the Master of Global Business, you are required to maintain a B- grade average.

**Postgraduate Certificate in Business Studies**
You complete 60 points from a selection of papers covering a range of subjects including finance, international business, marketing, accounting, business statistics, management and economics.

Advancements in technology are prompting increasingly diverse buyer behaviour – and making marketing a critical part of any modern business in the process. The **Master of Marketing** is designed for anyone with an unrelated degree who wants to study marketing at master’s level and develop the skills for a professional marketing role. A Master of Marketing can provide you with career opportunities in a wide range of business, management and other professional fields. Roles include marketing, sales, brand management, business development and market analysis.

**Postgraduate diploma and certificate options**

The Postgraduate Diploma in Marketing or Postgraduate Certificate in Business Studies provide an entry point for students who don’t want to enrol in a full Master of Marketing or who need added flexibility. All graduates from these programmes are encouraged to continue into the Master of Marketing.

**Postgraduate Diploma in Marketing**
You complete 120 points from the Master of Marketing. In order to transition from the Postgraduate Diploma in Marketing to the Master of Marketing, you are required to maintain a B- grade average.

**Postgraduate Certificate in Business Studies**
You complete 60 points from a selection of papers covering a range of subjects including finance, international business, marketing, accounting, business statistics, management and economics.
**MASTER OF PROFESSIONAL ACCOUNTING (MPA)**

<table>
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<td>Level</td>
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<tr>
<td>Points</td>
<td>240</td>
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<td>Duration</td>
<td>1 ½ – 2 years full-time, part-time available</td>
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<tr>
<td>Venue</td>
<td>City Campus</td>
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<tr>
<td>Starts</td>
<td>2 March/27 October 2020</td>
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<tr>
<td>Domestic tuition fees¹</td>
<td>$21,190 – subject to change in 2021</td>
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<tr>
<td>International tuition fees²</td>
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1. This represents the approximate tuition fee based on a full-time workload of 120 points in 2020. Exact fees will depend on papers selected and may exceed the figure stated. Fees are subject to change year to year, and fees may vary from those stated. The Master of Professional Accounting is 240 points, with two start dates throughout the year. Total programme fees will therefore depend on paper selection and start dates. Other fees will apply.
2. This represents the 2020 tuition fee for the first 180 points of this 240-point programme. Fees are subject to change year to year, and may vary from the figure stated. There may also be other fees and charges you need to pay. International students' tuition fees reflect the full cost of tuition. Domestic students' tuition fees are less due to a proportion of the tuition fees being funded by the New Zealand Government.

**Minimum entry requirements**

- Must have completed a bachelor's degree (in any discipline) with a B- grade average in papers at level 7 or equivalent.

**English language requirements**

IELTS (Academic) 6.5 overall with a minimum score of 6.0 in each band.

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**MASTER OF BUSINESS ADMINISTRATION (MBA)**

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<th>Code</th>
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<td>Level</td>
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<td>Points</td>
<td>180</td>
</tr>
<tr>
<td>Duration</td>
<td>1 – 1 ½ years full-time, 2 – 4 years part-time</td>
</tr>
<tr>
<td>Venue</td>
<td>City Campus</td>
</tr>
<tr>
<td>Starts</td>
<td>6 January/2 March/28 April/22 June/17 August/12 October 2020</td>
</tr>
<tr>
<td>Domestic tuition fees¹</td>
<td>$27,744 – subject to change in 2021</td>
</tr>
<tr>
<td>International tuition fees²</td>
<td>$53,715 – subject to change in 2021</td>
</tr>
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</table>

1. This represents the approximate tuition fee based on a full-time workload of 120 points in 2020. The exact tuition fee will depend on papers selected and may exceed this figure. Fees are subject to change year to year, and may vary from the figure stated. The MBA programme is 180 points, with start dates throughout the year. Total programme fees will therefore depend on paper selection and start dates. Other fees will apply.
2. This represents the full 2020 tuition fee for the 180-point programme. Fees are subject to change year to year, and may vary from the figure stated. There may also be other fees and charges you need to pay. International students' tuition fees reflect the full cost of tuition. Domestic students' tuition fees are less due to a proportion of the tuition fees being funded by the New Zealand Government.

**Minimum entry requirements**

- A bachelor’s degree OR
- Graduate diploma OR
- Relevant professional qualification or professional experience approved to be equivalent to a bachelor’s degree
  AND
- Have a minimum of five years of relevant professional experience since gaining the degree or other qualification
- Admission to the MBA is subject to approval of the MBA Director.

**English language requirements**

IELTS (Academic) 6.5 overall with a minimum score of 6.0 in each band.

- **The Master of Business Administration** is for those aspiring to senior management level, those already in senior management who want to realise their full potential, or those who are self-employed looking for the business skills to succeed. It’s highly regarded by employers and the Applied Business Administration Project provides strong links to business practice.

**Postgraduate diploma and certificate options**

The Postgraduate Diploma in Business Administration or Postgraduate Certificate in Business Administration programmes provide an entry point for students who don’t want to enrol in a full MBA or who need added flexibility. All applicants need at least three years of relevant work experience. All graduates from these programmes are encouraged to continue into the MBA. The programmes are available as exit qualifications if required.

**Postgraduate Diploma in Business Administration**

You complete 120 points from the Master of Professional Accounting papers. In order to transition from the Postgraduate Diploma in Business Administration to the Master of Professional Accounting, you are required to maintain a B– grade average.

**Postgraduate Certificate in Business Administration**

You complete 60 points from the Master of Professional Accounting papers.
Which postgraduate course is right for me?

Postgraduate professional programmes
These programmes are taught in class, and are designed to accelerate your professional career or take it in a new direction entirely. They do not require a thesis or dissertation.

Postgraduate research programmes
These programmes involve advanced learning by conducting research, which will give you specialised knowledge in an area you've previously studied and transferable skills to stand out in the highly competitive employment market.

Progression options

BBus

BBus(Hons)

MBus

MBA or Professional Masters

GradDipBus or GradCertBus

MPhil

PhD

↓ Standard pathway*

↓ Alternative pathway that requires approval from the Associate Dean Postgraduate*

*The above information is provided as a guide only.

For more information

www.aut.ac.nz/business

Phone +64 9 921 9999 ext 6855
Email mbaandpm@aut.ac.nz
Location Level 8, WF building, 42 Wakefield Street, City Campus, Auckland, New Zealand
Office hours 8am to 5pm, Monday to Friday

Disclaimer: Although every reasonable effort is made to ensure accuracy, the information in this document is provided as a general guide only for students and is subject to alteration. All students enrolling at AUT should consult its official document, the AUT Calendar, which is available online at www.aut.ac.nz/calendar, to ensure that they are aware of, and comply with, all regulations, requirements and policies. The information contained in this document was correct at the time of print, August 2019.