# The Blair Haddow AUT Business Scholarship



## Closing date: 28 March 2024

#### BACKGROUND

Blair is an accomplished business and real estate executive, renowned for handling some of Auckland's most exclusive properties. Through superior negotiation skills, complete professionalism, and a robust knowledge of how to prepare and match high-end properties with the ideal buyer, every client achieves a significantly successful outcome.

Blair has remained in the top 5% of Bayleys agents for more than a decade and is regularly ranked one of the top salespeople across Bayleys nationwide, with \$600M in sales in the Greater Ponsonby area.

Blair understands people as well as he understands quality, which is why Blair is passionate about supporting people to achieve their best, providing support to advance their skills and elevate members of the community.

#### PURPOSE

Blair Haddow is offering a scholarship for study at AUT in the Bachelor of Business to a student who is seen as a good role model by peers and teachers and who has excelled in effort and achievement in their first year of the Bachelor of Business.

#### AMOUNT AND TYPE OF AWARD

- One scholarship will be offered in 2024 with the potential for future scholarships assessed on an annual basis.
- The scholarship will cover the tuition and compulsory student fees (domestic equivalent) for full-time study in Year 2 of the Bachelor of Business.
- The possibility of extending the scholarship to cover the tuition of the scholarship recipient's final year of the Bachelor of Business will be assessed case by case.

In addition to the scholarship, the successful scholar -

• May be mentored or have arranged meetings with Blair to discuss career insights, expertise in business management and general career advice.

#### TENURE

• The tenure of the scholarship is one year of full-time study in the eligible bachelor's degree programme.

#### ELIGIBILITY CRITERIA

• Applicants must be entering their penultimate year of the AUT Bachelor of Business (all majors).

- Applicants for this scholarship must:
  - Be a New Zealand citizen or permanent resident and have lived in New Zealand for at least the previous two years.
  - Be a full-time student enrolled at the time of application in the Bachelor of Business programme.
- Preference may be given to students who identify as LGBTQIA+
- Academic achievement will be considered but will not be the deciding factor in awarding the scholarship.
- The applicant's personal history, financial needs, academic achievement, and career plans will be considered by the selection panel. Demonstrating an innovative or entrepreneurial mindset and/or involvement in extra-curricular/co-curricular activities will be of interest to the panel.

## APPLICATION REQUIREMENTS

- Application for this scholarship is online through the online AUT scholarships portal.
- Applicants must be enrolled for the first time in the second year of the Bachelor of Business programme at AUT and will be asked to provide their AUT Student ID in the box provided on the application form.

Applicants will be asked to upload:

- A personal statement (max 1 page) outlining the applicant's attributes as described in the eligibility criteria above.
- A transcript of any prior tertiary study not completed at AUT and other evidence supporting their academic progress if appropriate.
- A CV (max. three pages) that includes education, employment, extracurricular activities, and cultural involvement. Please refer to the eligibility criteria for guidance.

Applicants must request two referees to provide letters of support through the online scholarship application portal.

- Two references are required:
  - 1 x character reference.
  - 1 x academic reference.

The applicant will send their nominated referees an email from the application portal.

Applicants are advised to discuss with their referees that they will receive an email requesting their support in attesting to the character or academic ability of the applicant.

### SELECTION PROCESS

A shortlist of applicants will be invited to:

- An interview and five-minute "Sell Yourself" sales pitch presentation to the Scholarship Selection Panel, including a visual presentation, e.g., PowerPoint Presentation, Portfolio, or Video Presentation.
- The decision of the selection panel is final.
- Applicants will be formally notified of the outcome of their application by the Scholarships Office.
- If the panel is of the opinion that there is no applicant of sufficient merit applying for the scholarship, then no award will be made, and applications may be reopened.

## CONDITIONS OF SELECTION AND ACCEPTANCE

- AUT Business Schools Partnerships Director will shortlist three candidates to progress to the interview stage with the scholarship selection panel. This shortlist will be selected based on the initial applications submitted through the AUT Scholarships application portal.
- The recipient will be selected by the scholarship selection panel comprising Blair Haddow, AUT Business Schools Partnerships Director and up to two other representatives as determined by the AUT Business School in consultation with Blair.
- The recipient will enrol in no less than 120pts each year during the tenure of the scholarship.
- The recipient agrees to allow Blair Haddow to use their name and photograph for the purpose of publicising the scholarship.
- The recipient may hold other non-tuition fee scholarships with the approval of AUT Foundation and the Donor.
- Deferral and suspension requests must be made in writing to the Scholarships Office.
- If the recipient does not complete at least two semesters of study at AUT they may be required to pay back the full value of the scholarship received.
- AUT Foundation in consultation with the Donor has the power to terminate or suspend a scholarship if it receives an unsatisfactory report on the academic progress of a recipient or if the recipient has failed to comply with any of conditions on which the Scholarship was awarded.