

# 2025 Master of Business Administration MBA AK3717 | 180 points

To qualify for the Master of Business Administration, a student must achieve 180 points by successfully completing all ten courses (120 points) from the Core Courses table and six courses (60 points) from the Elective Courses table.

### Core Courses:

Code	Title	Points	Prerequisite	Offered
ACCT843	Accounting and Financial Analysis	10	Restriction: FINA842, ACCT840	T1, T3
BSYS843	Operations and Strategic Supply Chain Management	10	Restriction: BSYS849, BSYS851, MGMT849, MGMT851	T1, T3
BUSS991	Applied Business Project Part A	10	120 points from programme with a GPA of B- or better. <i>Restriction:</i> BUSS993, BUSS995	T1, T3
BUSS992	Applied Business Project Part B	30	120 points from programme with a GPA of B- or better. <i>Restriction:</i> BUSS994, BUSS995	T2, T4
ECON846	Economics for Business Managers	10	Restriction: ECON841	T1, T3
HRMG843	Diversity and Inclusion	10	Restriction: HRMG842, HRMG840	T2, T4
INTB844	Developing Strategy and Strategic Thinking	10	Restriction: MGMT942	T2, T4

Part-time study also available, please consult with the programme team (business.postgrad@aut.ac.nz) regarding course selections. Key: T1 (Term 1), T2 (Term 2), T3 (Term 3), T4 (Term 4) Disclaimer: Information is subject to change



#### Core Courses table continued

Code	Title	Points	Prerequisite	Offered	
MGMT839	Essentials of Leadership and Leading Change	10	Restriction: MGMT845	T2, T4	
MKTG848	Market Analyses and Strategy	10	Restriction: MKTG841	T1, T3	
SUSE846	Transformative Change for Sustainability	10	Restriction: SUSE840	T2, T4	

## Elective Courses:

Code	Title	Points	Prerequisite	Offered	
BSYS845	Managing Projects	10	Restriction: BSYS850	T1	
BSYS846	Digital Business and Transformation	10		T4	
ENTR842	The Entrepreneurial Edge	10	Restriction: ENTR840	Т3	
MGMT831	Peak Performance, Health and Wellbeing	10	Restriction: MGMT844	Т3	
MGMT836	Developing High Performance Teams	10	Restriction: MGMT842	T1	

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#### Elective Courses table continued

Code	Title	Points	Prerequisite	Offered
MGMT837	Negotiation for Influence, Inclusion and Impact	10	Restriction: MGMT841	T2
MGMT838	Co-ignition: Intelligence, Ideas, Innovation	10	Restriction: MGMT856	T2
SALE841	Sales Management	10	Restriction: SALE840	T4