



**AUT**

# Postgraduate Professional Programmes

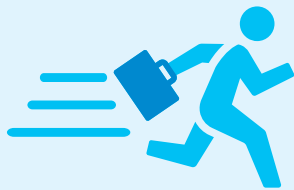
## Business & Economics





QS Stars

For Employability, Facilities, Inclusiveness,  
Internationalisation & Teaching



Fast track your career with  
1 year master's degrees



Strong links with business  
and community

## Among the top 5% of business schools worldwide

If you want a university with future-focused teaching, an engaging learning environment that embraces people and ideas, and programmes designed for rewarding careers – then welcome to AUT. We're internationally recognised among an elite group of just 5% of business schools worldwide, accredited by AACSB International. Times Higher Education places AUT in the top 1% of universities worldwide, and rates us in the top 27 in the world for our international outlook.

## Creating business leaders

We understand the importance of operating in a complex, global environment. So do our graduates. Our interactive classes ensure our students are challenged to ask questions, explain their ideas, and work together to identify and solve problems. Our graduates have the expertise and analytical skills to meet economic and social challenges, and add immediate value to an organisation and the business environment.

## Designed to fit with your career and lifestyle

With our Professional Masters degrees you can study business at master's degree level without an undergraduate degree in business. These programmes can be completed in as little as 12-16 months, which is hugely beneficial for international students, those wanting to change careers or small-to-medium business owners wanting to invest in their future. As a domestic student you can also study part-time to suit your lifestyle. There is strong support for postgraduate students provided by the Professional Masters and MBA Office.

## Connected to business and community

We work hard to make sure that what we teach is relevant to the needs of the business world. We're proud of our strong partnerships with businesses and the wider community, and often collaborate with industry organisations on research and other projects. We partner with many of the country's top business leaders who advise us on our curriculum. This means that you can be confident you're developing the skills employers need.



## Our programmes

MASTER OF APPLIED FINANCE (MAF)	
Code	AK1055
Level	9
Points	180
Duration	1 – 1 ½ years full time, part-time available
Venue	City Campus
Starts	2 March/27 October 2020
Domestic tuition fees <sup>1</sup>	\$18,697 – subject to change in 2021
International tuition fees <sup>2</sup>	\$49,995 – subject to change in 2021

1. This represents the approximate tuition fee based on a full-time workload of 120 points in 2020. Exact fees will depend on papers selected and may exceed the figure stated. Fees are subject to change year to year, and fees may vary from those stated. The MAF programme is 180 points, with start dates throughout the year. Total programme fees will therefore depend on paper selection and start dates. Full tuition fees only. Other fees will apply.

2. This represents the full 2020 tuition fee for the 180-point programme. There may also be other fees and charges you need to pay. International students' tuition fees reflect the full cost of tuition. Domestic students' tuition fees are less due to a proportion of the tuition fees being funded by the New Zealand Government.

### Minimum entry requirements

- Must have completed a bachelor's degree (in any discipline) with a B- grade average in papers at level 7 or equivalent.

### English language requirements

IELTS (Academic) 6.5 overall with a minimum score of 6.0 in each band.

MASTER OF BUSINESS MANAGEMENT (MBM)	
Code	AK1090
Level	9
Points	180
Duration	1 – 1 ½ years full-time, part-time available
Venue	City Campus
Starts	2 March/27 October 2020
Domestic tuition fees <sup>1</sup>	\$18,697 – subject to change in 2021
International tuition fees <sup>2</sup>	\$49,995 – subject to change in 2021

1. This represents the approximate tuition fee based on a full-time workload of 120 points in 2020. Exact fees will depend on papers selected and may exceed the figure stated. Fees are subject to change year to year, and fees may vary from those stated. The MBM programme is 180 points, with start dates throughout the year. Total programme fees will therefore depend on paper selection and start dates. Other fees will apply.

2. This represents the full 2020 tuition fee for the 180-point programme. There may also be other fees and charges you need to pay. International students' tuition fees reflect the full cost of tuition. Domestic students' tuition fees are less due to a proportion of the tuition fees being funded by the New Zealand Government.

### Minimum entry requirements

A bachelor's degree in any discipline with a minimum B- grade average in papers at level 7 or equivalent

### English language requirements

IELTS (Academic) 6.5 overall with a minimum score of 6.0 in each band.

Finance is a truly global discipline, and the **Master of Applied Finance** will give you the skills to go anywhere. Relevant for anyone with a bachelor's degree, the Master of Applied Finance will allow you to explore a career in a diverse range of finance jobs. You will acquire skills in valuing financial assets, corporate finance, portfolio management, governance, how to manage risk and how to invest in a wide range of assets.

The MAF is recognised by the CFA Institute and will position graduates well to obtain the Chartered Financial Analyst designation.

### Postgraduate diploma and certificate options

The Postgraduate Diploma in Applied Finance or Postgraduate Certificate in Business Studies provide an entry point for students who don't want to enrol in a full Master of Applied Finance or who need added flexibility. All graduates from these programmes are encouraged to continue into the Master of Applied Finance. The programmes are available as exit qualifications if required.

#### Postgraduate Diploma in Applied Finance

You complete 120 points from Master of Applied Finance papers. In order to transition from the Postgraduate Diploma in Applied Finance to the Master of Applied Finance, you are required to maintain a B- grade average.

#### Postgraduate Certificate in Business Studies

You complete 60 points from a selection of papers covering a range of subjects including finance, international business, marketing, accounting, business statistics, management and economics.

The **Master of Business Management** is designed to help you move into a career in business management or advance your career to a management role. It's ideal for students with an undergraduate degree in any discipline who are excited about the impact they could have as a manager working with organisations and individuals to improve performance.

### Postgraduate diploma and certificate options

The Postgraduate Diploma in Business Management or Postgraduate Certificate in Business Studies provide an entry point for students who don't want to enrol in a full MBM or who need flexibility. All graduates from this programme are encouraged to continue into the MBM. These programmes are available as exit qualifications.

#### Postgraduate Diploma in Business Management

You complete 120 points of MBM papers. You can progress to the MBM by completing a further 60 points.

You are required to obtain a B- grade average in the Postgraduate Diploma in Business Management to be considered for the MBM.

#### Postgraduate Certificate in Business Studies

You complete 60 points from a selection of papers covering a range of subjects including finance, international business, marketing, accounting, business statistics, management and economics.

## MASTER OF GLOBAL BUSINESS (MGBus)

Code	AK1065
Level	9
Points	180
Duration	1 – 1 ½ years full time, part-time available
Venue	City Campus
Starts	2 March/27 October 2020
Domestic tuition fees <sup>1</sup>	\$18,697 – subject to change in 2021
International tuition fees <sup>2</sup>	\$49,995 – subject to change in 2021

1. This represents the approximate tuition fee based on a full-time workload of 120 points in 2020. Exact fees will depend on papers selected and may exceed the figure stated. Fees are subject to change year to year, and may vary from those stated. The MGBus programme is 180 points, with start dates throughout the year. Total programme fees will therefore depend on paper selection and start dates. Other fees will apply.

2. This represents the full 2020 tuition fee for the 180-point programme. There may also be other fees and charges you need to pay. International students' tuition fees reflect the full cost of tuition. Domestic students' tuition fees are less due to a proportion of the tuition fees being funded by the New Zealand Government.

### Minimum entry requirements

- Must have completed a bachelor's degree (in any discipline) with a B- grade average in papers at level 7 or equivalent.

### English language requirements

IELTS (Academic) 6.5 overall with a minimum score of 6.0 in each band.

## MASTER OF MARKETING (MMktg)

Code	AK1045
Level	9
Points	180
Duration	1 – 1 ½ years full time, part-time available
Venue	City Campus
Starts	2 March/27 October 2020
Domestic tuition fees <sup>1</sup>	\$18,697 – subject to change in 2021
International tuition fees <sup>2</sup>	\$49,995 – subject to change in 2021

1. This represents the approximate tuition fee based on a full-time workload of 120 points in 2020. Exact fees will depend on papers selected and may exceed the figure stated. Fees are subject to change year to year, and may vary from those stated. The MMktg programme is 180 points, with start dates throughout the year. Total programme fees will therefore depend on paper selection and start dates. Other fees will apply.

2. This represents the full 2020 tuition fee for the 180-point programme. There may also be other fees and charges you need to pay. International students' tuition fees reflect the full cost of tuition. Domestic students' tuition fees are less due to a proportion of the tuition fees being funded by the New Zealand Government.

### Minimum entry requirements

- Must have completed a bachelor's degree (in any discipline) with a B- grade average in papers at level 7 or equivalent.

### English language requirements

IELTS (Academic) 6.5 overall with a minimum score of 6.0 in each band.

In a world where technology continues to overcome geographic limitations, the **Master of Global Business** is an increasingly relevant qualification. If you have a bachelor's degree in any field you can study global business at master's level and develop the skills to undertake an important role in a global business, including providing strategic planning or analysis. A Master of Global Business equips you with the skills to become an integral part of an organisation that works with international markets, suppliers and customers.

### Postgraduate diploma and certificate options

The Postgraduate Diploma in Global Business or Postgraduate Certificate in Business Studies provide an entry point for students who don't want to enrol in a full Master of Global Business or who need added flexibility. All graduates from these programmes are encouraged to continue into the Master of Global Business.

The programmes are available as exit qualifications if required.

#### Postgraduate Diploma in Global Business

You complete 120 points from the Master of Global Business papers. In order to transition from the Postgraduate Diploma in Global Business to the Master of Global Business, you are required to maintain a B- grade average.

#### Postgraduate Certificate in Business Studies

You complete 60 points from a selection of papers covering a range of subjects including finance, international business, marketing, accounting, business statistics, management and economics.

Advancements in technology are prompting increasingly diverse buyer behaviour – and making marketing a critical part of any modern business in the process. The **Master of Marketing** is designed for anyone with an unrelated degree who wants to study marketing at master's level and develop the skills for a professional marketing role. A Master of Marketing can provide you with career opportunities in a wide range of business, management and other professional fields. Roles include marketing, sales, brand management, business development and market analysis.

### Postgraduate diploma and certificate options

The Postgraduate Diploma in Marketing or Postgraduate Certificate in Business Studies provide an entry point for students who don't want to enrol in a full Master of Marketing or who need added flexibility. All graduates from these programmes are encouraged to continue into the Master of Marketing.

#### Postgraduate Diploma in Marketing

You complete 120 points from the Master of Marketing. In order to transition from the Postgraduate Diploma in Marketing to the Master of Marketing, you are required to maintain a B- grade average.

#### Postgraduate Certificate in Business Studies

You complete 60 points from a selection of papers covering a range of subjects including finance, international business, marketing, accounting, business statistics, management and economics.

## MASTER OF PROFESSIONAL ACCOUNTING (MPA)

Code	AK3611
Level	9
Points	240
Duration	1 ½ – 2 years full-time, part-time available
Venue	City Campus
Starts	2 March/27 October 2020
Domestic tuition fees <sup>1</sup>	\$21,190 – subject to change in 2021
International tuition fees <sup>2</sup>	\$49,995 – subject to change in 2021

1. This represents the approximate tuition fee based on a full-time workload of 120 points in 2020. Exact fees will depend on papers selected and may exceed the figure stated. Fees are subject to change year to year, and fees may vary from those stated. The Master of Professional Accounting is 240 points, with two start dates throughout the year. Total programme fees will therefore depend on paper selection and start dates. Other fees will apply.

2. This represents the 2020 tuition fee for the first 180 points of this 240-point programme. Fees are subject to change year to year, and may vary from the figure stated. There may also be other fees and charges you need to pay. International students' tuition fees reflect the full cost of tuition. Domestic students' tuition fees are less due to a proportion of the tuition fees being funded by the New Zealand Government.

### Minimum entry requirements

- Must have completed a bachelor's degree (in any discipline) with a B- grade average in papers at level 7 or equivalent.

### English language requirements

IELTS (Academic) 6.5 overall with a minimum score of 6.0 in each band.

## MASTER OF BUSINESS ADMINISTRATION (MBA)

Code	AK3717
Level	9
Points	180
Duration	1 – 1 ½ years full-time, 2 – 4 years part-time
Venue	City Campus
Starts	6 January/2 March/28 April/22 June/ 17 August/12 October 2020
Domestic tuition fees <sup>1</sup>	\$27,744 – subject to change in 2021
International tuition fees <sup>2</sup>	\$53,715 – subject to change in 2021

1. This represents the approximate tuition fee based on a full-time workload of 120 points in 2020. The exact tuition fee will depend on papers selected and may exceed this figure. Fees are subject to change year to year, and may vary from the figure stated. The MBA programme is 180 points, with start dates throughout the year. Total programme fees will therefore depend on paper selection and start dates. Other fees will apply.

2. This represents the full 2020 tuition fee for the 180-point programme. Fees are subject to change year, and may vary from the figure stated. There may also be other fees and charges you need to pay. International students' tuition fees reflect the full cost of tuition. Domestic students' tuition fees are less due to a proportion of the tuition fees being funded by the New Zealand Government.

### Minimum entry requirements

Must have completed one of:

- A bachelor's degree OR
- Graduate diploma OR
- Relevant professional qualification or professional experience approved to be equivalent to a bachelor's degree

AND

- Have a minimum of five years of relevant professional experience since gaining the degree or other qualification
- Admission to the MBA is subject to approval of the MBA Director.

The **Master of Professional Accounting** equips you with the skills to change careers and become an accountant. It's designed for people with an unrelated degree who want to work towards registration with leading professional accounting bodies – including Chartered Accountants Australia and New Zealand (CA ANZ) and CPA Australia.

### Postgraduate diploma and certificate options

The Postgraduate Diploma in Professional Accounting, and the Postgraduate Certificate in Professional Accounting provide an entry point for students who don't want to enrol in a full Master of Professional Accounting or who need added flexibility. All graduates from these programmes are encouraged to continue into the Master of Professional Accounting.

The programmes are available as exit qualifications if required.

#### Postgraduate Diploma in Professional Accounting

You complete 120 points from the Master of Professional Accounting papers. In order to transition from the Postgraduate Diploma in Professional Accounting to the Master of Professional Accounting, you are required to maintain a B- grade average.

#### Postgraduate Certificate in Professional Accounting

You complete 60 points from the Master of Professional Accounting papers.

### English language requirements

IELTS (Academic) 6.5 overall with a minimum score of 6.0 in each band.

The **Master of Business Administration** is for those aspiring to senior management level, those already in senior management who want to realise their full potential, or those who are self-employed looking for the business skills to succeed. It's highly regarded by employers and the Applied Business Administration Project provides strong links to business practice.

### Postgraduate diploma and certificate options

The Postgraduate Diploma in Business Administration or Postgraduate Certificate in Business Administration programmes provide an entry point for students who don't want to enrol in a full MBA or who need added flexibility. All applicants need at least three years of relevant work experience. All graduates from these programmes are encouraged to continue into the MBA. The programmes are available as exit qualifications if required.

#### Postgraduate Diploma in Business Administration

You complete 120 points of MBA papers. You can progress to the MBA by applying to the MBA Director and completing a further 60 points.

You are required to obtain a B- grade average in the Postgraduate Diploma in Business Administration to be considered for the MBA.

#### Postgraduate Certificate in Business Administration

You complete 60 points of MBA papers. You can progress to the Postgraduate Diploma in Business Administration by completing a further 60 points.



## Which postgraduate course is right for me?

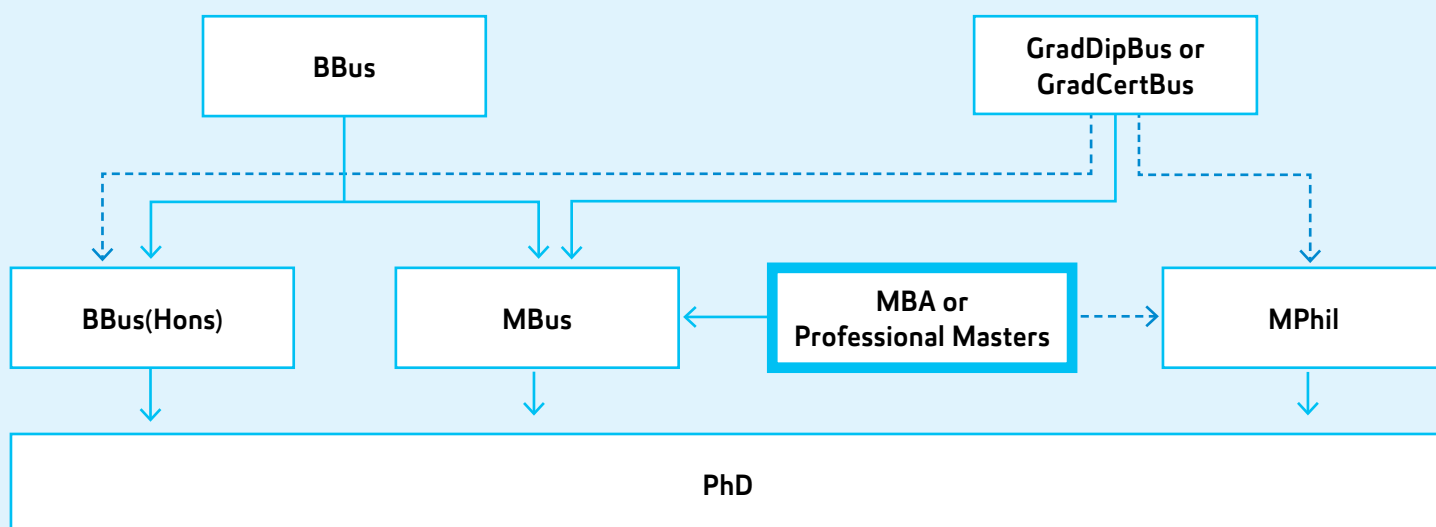
### Postgraduate professional programmes

These programmes are taught in class, and are designed to accelerate your professional career or take it in a new direction entirely. They do not require a thesis or dissertation.

### Postgraduate research programmes

These programmes involve advanced learning by conducting research, which will give you specialised knowledge in an area you've previously studied and transferable skills to stand out in the highly competitive employment market.

## Progression options



↓ Standard pathway\*

⋮ Alternative pathway that requires approval from the Associate Dean Postgraduate\*

\*The above information is provided as a guide only.

## For more information

[www.aut.ac.nz/business](http://www.aut.ac.nz/business)

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**Disclaimer:** Although every reasonable effort is made to ensure accuracy, the information in this document is provided as a general guide only for students and is subject to alteration. All students enrolling at AUT should consult its official document, the AUT Calendar, which is available online at [www.aut.ac.nz/calendar](http://www.aut.ac.nz/calendar), to ensure that they are aware of, and comply with, all regulations, requirements and policies. The information contained in this document was correct at the time of print, August 2019.