

**AUT**  
UNIVERSITY

**BUSINESS SCHOOL  
MBA**

STUDY GUIDE 2012



## Reaching for the sky:

Titahi a Ngāti Whātua matakite (seer), the guardian figure atop AUT University's marae, and the nearby Auckland Sky Tower. Both landmarks are symbolic of growth, development and future aspirations.



# Welcome to AUT University

E ngā mana, e ngā reo  
E te iti, e te rahi  
E ngā mātāwaka o ngā tōpito o te ao  
Ngā mahuetanga iho e kawē nei i ngā moemoea ō rātou mā  
Tēnā koutou katoa

Piki mai rā, kake mai rā,  
Nau mai, haere mai ki tēnei o ngā wānanga  
Whakatau mai i raro i te korowai āhuru o Te Wānanga  
Aronui o Tāmaki Makau Rau

To the prestigious, the many voices  
The few, the great  
To those of all races and creeds  
We who remain to fulfil the dreams and aspirations  
of the ancestors  
Greetings one and all

Climb, ascend  
Embark on the journey of knowledge  
Let us at AUT University embrace and empower you  
To strive for and achieve excellence

Te whakatupu i te kōunga, i te mana taurite me  
ngā tikanga matatika, i ngā pūkenga ako, i ngā  
pūkenga whakaako me te āta rangahau hei hāpai  
i ngā hāpori whānui o te motu, otirā, o te ao.

To foster excellence, equity and ethics in  
learning, teaching, research and scholarship, and  
in so doing serve our regional, national  
and international communities.



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[youtube.com/autuniversity](https://youtube.com/autuniversity)

# Business Postgraduate Qualifications

LEVEL 10	Doctor of Philosophy (3 years)				
LEVEL 09	Master of Business (2 years)*	Master of Professional Business Studies (1 year)	Master of Business Administration (1 1/2 years)	Master of Professional Accounting (2 years)	Master of Philosophy (1 year)
LEVEL 08	Bachelor of Business (Honours) (1 year)	Postgraduate Diploma in Business (1 year) Postgraduate Certificate in Business (1/2 year)	Postgraduate Diploma in Business Administration (1 year) Postgraduate Certificate in Business Administration (1/2 year)		

\*1 year after satisfactory completion of Bachelor of Business (Honours) or Postgraduate Diploma in Business.

**Please note:**

- 1) Completion of 1 qualification does not guarantee entry to a higher level qualification.
- 2) Students are encouraged to apply for the qualification for which they are best suited and are not necessarily required to enrol in the qualification that appears at the bottom of the above diagram.
- 3) Some qualifications in the above diagram may be prerequisites to – and not credit towards – higher level qualifications.
- 4) Number of years stated above refers to equivalent full time study. The academic year is from February to November.

For further information, contact the course information centre: 0800 AUT UNI (0800 288 864).



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**Disclaimer**

Although every reasonable effort is made to ensure accuracy, the information in this document is provided as a general guide only for students and is subject to alteration. All students enrolling at AUT University should consult its official document, the *AUT University Calendar*, which is available online at [www.aut.ac.nz/calendar](http://www.aut.ac.nz/calendar), to ensure that they are aware of, and comply with, all regulations, requirements and policies.

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# Welcome to MBA Study at the AUT Business School



**Dr Geoff Perry**

BA Auck., MA Auck., MPhil (Hons) Auck., PhD Auck., DipCom,  
PGDipSocSci (Dist) Massey, DipTchg.  
PVC and Dean, Faculty of Business and Law  
Dean of AUT Business School

The AUT Business School is a leading provider of business education that is relevant, rigorous and prepares graduates well for business practice or a research career. The AUT University Business School has been recognised among the top business schools in the world by joining the group of 5 percent who are AACSB accredited by the association to Advance Collegiate Schools of Business. We attract students from New Zealand and overseas who are seeking a transformational education experience that positions them well for a subsequent career or further study in a friendly environment.



The vision, mission and values of the AUT Business School outline our direction and defining characteristics:

**The school's vision is:**

**Transforming lives, changing business**

**Our mission is:**

Through innovative and student-centred education we develop highly capable, valued graduates. Our students and faculty engage with business, professionals and the community to advance knowledge and practice. Together we contribute to the economic and social development of our region and the changing world.

**Our values are:**

1. Transformational education
2. Research that matters
3. Inquiry and debate
5. Locally grounded, globally connected

Our approach to teaching and learning is at the forefront of business education. We challenge students to develop as independent learners through our approach that emphasises student engagement, interaction with each other and academic staff and through the use of appropriate technology. The physical infrastructure of our learning spaces and support systems reinforces this. Students also have the opportunity to undertake an international exchange with some of the best business schools in Europe, Asia and North America.

The AUT Business School has over 30 professorial staff leading our curriculum who are engaged in research that matters to our stakeholders. We have research strengths across all major business fields but also have interdisciplinary research and research on business pedagogy. Our academic staff are capable, enthusiastic teachers and researchers with backgrounds in academia and/or professional practice.

Strong links with industry and professional bodies is a defining characteristic of the AUT Business School and this ensures that our curriculum remains current and reflects the needs of contemporary business. We are focused on developing graduates who are confident, capable business professionals with the success of this evident through international benchmarking of student engagement and learning outcomes and through our strong graduate employment rate.

A handwritten signature in black ink, appearing to read "G Perry".

Dr Geoff Perry

# MBA

## Students, Staff and Graduates



Ken Lee  
MBA Director  
MBA Brun., PGDipMngt.

### MBA staff bring a wealth of experience

"The staff who teach the MBA bring a wealth of experience to the classroom, reflecting their extensive practical experience, qualifications and research backgrounds. Our teaching staff includes academics from the Faculty of Business and Law, business practitioners and visiting lecturers from some of the world's leading business schools."



Desmond Chan  
MBA graduate  
(Top overall MBA graduate 2009)

### Strong focus on group work

"AUT's MBA programme has a strong focus on group work. During my part time studies I have learned to enjoy working with people from varied work and cultural backgrounds, particularly through group presentations - they were serious yet fun! It has really helped me improve my interpersonal skills and confidence at work."



Belinda Johnson  
MBA student

### Excellent return on investment

"My experience with the MBA is that the qualification is well-rounded and diversified, giving assistance in all aspects of managing a business. As chief operating officer and director of Cortell NZ Ltd I find the material very applicable in my day-to-day management challenges. The MBA is an excellent return for the money invested. The course is a lot of fun and inspires excellence in business."



Talalelei Tuialii  
MBA student

### Highest level of learning and practical experience

"The value and strengths of the lecturers at AUT are of the finest quality - what you would expect of a leading university. The aspect of AUT that I appreciate the most is the continuous support that I receive and the sense of belonging that the staff and students offer."

"As I progress along my personal learning journey, and in preparation for the challenges of the business world, I take with me the values and the attributes AUT has instilled in me, and I am forever grateful for the opportunity."

# MBA

## Students, Graduates and Industry



Susanne Schwedes  
MBA student

### Small classrooms enable interaction

"To take my career as an assistant projects manager to the next level I chose the MBA programme offered by AUT. I have compared several MBA programmes overseas and found that the MBA programme offered by AUT University is great value for money. Not only are the facilities excellent, but the small classrooms allow us to interact closely with both the lecturers as well as fellow classmates."



Vivek Gupta  
MBA student

### Preparation for fast corporate world

"Not many MBA schools in the world can boast a learning environment of small class sizes with unique round-table seating, excellent class interaction, flexible timetables and short, intensive 6 weeks of study. It really prepares you for the fast corporate life after graduation."

"AUT's MBA programme stood out from the rest because it offered flexibility with regard to class scheduling. The 6 week terms means it's intensive, focused and stays relevant."

"My exchange to Korea University's Business School for 6 months has been an extraordinary experience. I would strongly recommend it as it provides an unbeatable combination of the best of both worlds. The advantage of the AUT exchange programme partners is that they are top-ranking universities, hence as an AUT student, you partner with the best."



Eru Lyndon - Ngapuhi, Ngāti Wai, Ngāti Whātua  
MBA graduate

### A new perspective

"As a busy professional and father, time to study can often be fleeting. AUT's MBA programme stood out from the rest because it offers flexibility with regard to class scheduling, and the 6 week term meant I could focus my attention for a short period of time. I believe it helped me to fast-track my development and achieve my career aspirations. The MBA has added value to everything that I do, enabling me to refine the lens through which I see the world."

Dr Zafar Iqbal  
Associate Professor of  
Marketing  
DePaul University, Chicago,  
USA



### Meeting of the minds

"The partnership between DePaul University and AUT University represents a 'meeting of the minds', even though we are literally half a world apart. Both institutions are deeply committed to offering working professionals meaningful opportunities to advance their knowledge, to develop strong networking opportunities and the ability to further their careers, and in doing so make an impact on their communities."

# The AUT Business School

New Zealand's economy operates in a complex, global environment that places new demands on business graduates entering the professional world. AUT business qualifications ensure our graduates are well prepared to meet these demands. They are entrepreneurs and critical thinkers, and have the expertise and professional skills to meet the challenges of the modern economy.

The AUT Business School has been recognised among the top business schools in the world, joining the group of 5 percent who are accredited by AACSB International – The Association to Advance Collegiate Schools of Business. AACSB accredited schools are considered the best business schools in the world, with the highest standard of education in this field. Accreditation is a stamp of quality for both students and employers, and shows overall high quality in teaching and research practices.

Our teaching is student-centred and focused on engaging our students in their learning. Interactive classes ensure our students are challenged to ask questions, explain their ideas and work together to identify and solve problems.

## Preparing tomorrow's business leaders

To prepare our students for the challenges of the business world, we provide them with a learning environment that stimulates and supports them. Our modern building includes the latest facilities – such as wireless online access, classroom laptops and electronic noticeboards. Students sit at meeting tables which enables problem-solving and discussion.

## Experienced lecturers and international guest speakers

Our MBA lecturers and research experts have a wealth of industry experience in addition to their academic qualifications. A global business perspective is provided by guest lecturers from a variety of international business schools, and includes bi-annual seminars with lecturers from DePaul University in Chicago.

## Links to industry

Our qualifications are structured to give businesses what they want and our graduates what they need to succeed.

We engage industry leaders to determine what they are looking for in tomorrow's business leaders.

The AUT Business School Advisory Committee includes respected leaders and experts in a range of fields who continuously monitor local and international trends to ensure the curriculum remains at the forefront of MBA education.

Leading businesses show their support of excellence through the annual AUT Faculty of Business and Law Awards and we are proud to have ASB Business Banking as the sponsor of the ASB Business Banking Award for the top MBA graduate.

## International exchange

An understanding of the global business environment and the ability to work effectively with different cultures is a highly sought-after skill. MBA students can spend up to a semester of their qualification in an affiliated business school in Europe, North America or Asia.

For further information, visit: [www.autbusiness.ac.nz](http://www.autbusiness.ac.nz)

## Designed to fit with your career and lifestyle

The MBA qualification has part time and full time options, and the scheduling is up to you. Every year there are 6 different intakes of 8 weeks' duration, with classes during the day or evening. This means you can commence at a number of points throughout the year and take a break from study at the end of any stage. The flexibility of the qualification lets you fast-track the completion of your MBA over 12 months or schedule study over a period that fits in with other commitments.

## AUT Venture Fund

The AUT Venture Fund is an initiative through which entrepreneurial students at AUT can apply for funding to establish and grow high-quality business ventures. The fund has been enabled by donations to the AUT Business School and support from industry. Each year the business school is host to this university-wide programme, which sees students receive an investment of between \$5,000 and \$20,000 to launch their own business.



Alyson Young Photography

**AUT Business School**  
Mātai Aronui  
A place of significant study and inquiry,  
where we will advance and grow.

# MBA

## Overview

AUT's MBA is designed for people aspiring to general or divisional management or chief executive positions – those wanting to transform their careers and be at the forefront of business leadership. This qualification aims to produce graduates who make an impact and add immediate value to an organisation; graduates equipped to lead and manage organisations in the challenging global business environment.

The MBA is a practical, hands-on qualification that draws on your current professional experience and real industry examples. Graduates are equipped with a 'toolbox' of functional management skills, models and techniques that cover the core functions of management. In particular, the MBA provides a link to professional practice, enabling the development of those wanting to gain advanced management knowledge and capability.

### MBA career opportunities

MBA graduates step up to take influential roles within key and growth industries in New Zealand and globally, and have the ability to significantly impact the business in which they operate and the effect these businesses have in a wider context.

You will have the capability, credibility and judgement to manage significant projects, teams, business units and organisations. Our MBA graduates provide inspired leadership from a multidisciplinary perspective in business, coupled with an assertive and principled approach to quality in their practice as professionals.

### MBA programme learning goals

The MBA learning goals outline the broad expectations of what graduates will have achieved over the course of their degree study. Ongoing development of each of the learning goals is assessed throughout the programme.

These are:

- Be self-aware, critically reflective professionals
- Be effective thinkers and problem-solvers
- Be effective communicators (written and oral)
- Be ethical, responsible professionals
- Be effective leaders
- Be effective business practitioners

### MBA graduate skills

Graduates of the MBA qualification will be equipped with the following skills:

- Appreciation of the domestic environment
- Business literacy
- Communication, teamwork and partnering
- Critical reflection
- Decision-making and problem-solving
- Ethical awareness
- Functional management knowledge
- International outlook
- Leadership and motivation
- Multidisciplinary perspectives
- Strategic implementation
- Technological literacy

For detailed information about MBA graduate skills, visit: [www.autbusiness.ac.nz](http://www.autbusiness.ac.nz)

## Entry criteria

MBA applicants are required to have either:

- An undergraduate degree, or
- A graduate diploma, or
- A professional qualification in a relevant discipline

AND

- A minimum of 3 years' relevant professional experience since gaining their degree or other qualifications.

Applicants who do not have a tertiary qualification are expected to provide evidence of relevant professional experience deemed, by the examination board, to be equivalent to an undergraduate degree. This would typically be 10 years' work experience of which 3 to 5 are in a supervisory or management capacity. Candidates may also be required to complete an aptitude test and/or attend an interview.

Applicants for whom English is a second language must have an IELTS (Academic) score of 6.5 overall and a minimum of 6.0 in each band.

Applicants who have completed their tertiary study or work experience overseas may be required to obtain a satisfactory result in the GMAT.

## Application process and deadline

For further information about applying for a MBA, please contact:

Email: [mba@aut.ac.nz](mailto:mba@aut.ac.nz)

Phone: 0800 AUT UNI (0800 288 864)

Web: [www.autbusiness.ac.nz](http://www.autbusiness.ac.nz)

You are advised to apply as soon as possible to secure a place – preferably 4 weeks prior to the term commencement date.

## MBA fees

Fees are set annually and are subject to change. At the time of printing, the 2012 fees have not been set. As a guide the fees for 2011 are listed below.

### Domestic student fees 2011:

\$1329.68 2 per paper or \$32,578.56 (GST included) in total for the full MBA. This includes exam fees and course materials. There is an additional AUSM fee of \$8.31 and a Learner Levy fee of \$20.13 per paper.

### Fees payment:

Domestic students have the option to pay their fees term-by-term, or to apply for a Studylink loan for a full calendar year.

### International student fees 2011:

\$ 1641.67 per paper or \$39,969.36 in total for the full MBA. This includes exam fees and course materials. There is an additional AUSM fee of \$8.31 and a Learner Levy fee of \$20.13 per paper.

For further information, visit: [www.autinternational.info](http://www.autinternational.info)

Because your visa will only reflect the period of time that you have paid for, you should have your fees for the year paid 7 days prior to your start date in the programme. This will ensure your visa is valid for your full 2012 year of study.

- Additional fees may be charged for individual programmes of study. Contact us for further details.
- Fees must be paid in full by the date specified on the fees invoice.

## Withdrawals

For AUT's withdrawal and tuition fee refund policy, please phone the student information centre on (09) 921 9779 or visit: [www.aut.ac.nz/student-life/student-services/student-info-centre](http://www.aut.ac.nz/student-life/student-services/student-info-centre)

## Student loans and allowances

Student loans and allowances are administered and paid by Studylink. Phone 0800 88 99 00 or visit [www.studylink.govt.nz](http://www.studylink.govt.nz). Please apply early as the application process can take some time.

## International students

Even if you are not a New Zealand citizen or permanent resident, you can still apply to study at AUT University.

Please contact the international centre:

Email: [international.centre@aut.ac.nz](mailto:international.centre@aut.ac.nz)

Phone: +64 9 921 9637

Fax: +64 9 921 9925

# MBA

## Programme Details

MASTER OF BUSINESS ADMINISTRATION MBA	
Code	AK3717
Level of study	9
Points	180
Duration	1 to 1 1/2 years full time/ 2 to 4 years part time
Venue	City Campus

### Duration

The MBA is a 180-point qualification usually completed within 18 months of full time study or 2 to 4 years of part time study.

You may fast-track and complete the qualification in 1 year.

Each paper involves 6 weeks of class learning, with one 3-hour class per paper per week. This is followed by an examination week, which is then followed by a 1 week preparation period for the following term.

You may commence at any 1 of the 6 terms as listed in the schedule below.

The qualification is designed to accommodate students who choose to work full time while studying part time. You may vary the number of papers taken in any given term to fit around your work demands and personal life, provided the qualification is completed within the required time period of 4 years.

### Structure

To graduate with a MBA, you must successfully complete 180 points, which is made up of core and elective papers.

You can choose to specialise in a particular discipline and extend your studies in that field. Students who complete a minimum of 37.5 points of elective papers within a particular discipline (or specified in the academic calendar) may graduate with an endorsement on their degree.

### 2012 MBA key dates

	Term commences	Orientation	Exam week	AUT and public holidays
Term 1	9 January	6 January	20 February	30 January Auckland Anniversary 6 February Waitangi Day
Term 2	5 March	2 March	23 April	6, 9-13 April MBA Easter Break 25 April ANZAC day
Term 3	7 May	4 May	18 June	4 June Queen's Birthday
Term 4	2 July	29 June	13 August	
Term 5	27 August	24 August	8 October	
Term 6	23 October	19 October	3 December	22 October Labour Day

# MBA

## Programme Details

### Core papers (7.5 points each)

You must complete 120 points of core papers:

- Business Economics
- Business Strategy\*
- Corporate Governance and Responsibility
- Change Management
- Entrepreneurship\*\*
- Financial Management
- Human Resource Management
- Law
- Leadership and Personal Development
- Management Accounting for Decision-making
- Managing Information Technology
- Marketing Management
- Operations Management
- Organisational Behaviour
- Quantitative Methods for Decision-making
- The Financial Accounting Framework

\* Recommended taken towards latter part of study.

\*\* Recommended taken after successful completion of Financial Management and Marketing Management.

### Elective papers

You must then complete a further 60 points of elective papers. These can be chosen from specialisations offered within the business school, which include:

- Finance
- Human Resource Management
- International Business
- Marketing
- Operations and Management
- Sustainability

OR

Specialisations offered by departments outside the business school, which include:

- Arts Management
- Communications
- Design
- Hospitality Management
- Information and Communications Technology
- Māori Development
- Sports Management
- Tourism Management

Note: When selecting papers outside the MBA programme, students are required to purchase their own textbook(s) and course materials.

Opportunities are also available for students to extend their study by completing a special topic paper in an area of specialisation, subject to the approval of the MBA director. There are opportunities to work with start-up companies at AUT's Business Innovation Centre or for you to develop your own business ideas.

You can also complement your study by completing elective papers at one of AUT's international partner business schools, subject to approval of the MBA Director.

For more detailed information about partnership schools, MBA papers and programme information associated with this qualification, visit: [www.autbusiness.ac.nz](http://www.autbusiness.ac.nz)

Help to assist with planning your study is available online at the MBA, PgDipBA and PgCertBA programme information page at [www.autonline.aut.ac.nz](http://www.autonline.aut.ac.nz), including: programme outline and structure, term timetable, paper descriptors, list of specialisation papers, enrolment information, assessment and exam guidelines, news and announcements.

### MBA induction

MBA induction is held on the Friday before the commencement of each term. It is designed to give you the information you need about AUT, the MBA programme and includes:

- Postgraduate study success seminars such as:
  - Critical thinking and academic writing
  - Databases, referencing and plagiarism
  - Goals and study options
- City Campus tour
- Collecting course materials and textbooks
- Enrolment and administration guidance
- International students' session
- Information systems
- Library information



# Postgraduate Diploma in Business Administration

## POSTGRADUATE DIPLOMA IN BUSINESS ADMINISTRATION PgDipBA

Code	AK1019
Level of study	8
Points	120
Duration	1 year full time/ 16 to 24 months part time
Venue	City Campus

The Postgraduate Diploma in Business Administration provides an entry point for students who do not wish to enrol in a full MBA programme or who need added flexibility during their study. You are encouraged to continue into the MBA programme after completing this qualification.

### Entry criteria

Applicants are required to have either:

- An undergraduate degree, or
- A graduate diploma, or
- A professional qualification in a relevant discipline

AND

- A minimum of 3 years' relevant professional work experience since gaining their degrees or other qualifications.

Applicants who do not have a tertiary qualification are expected to provide evidence of relevant professional experience deemed, by the examination board, to be equivalent to an undergraduate degree. This would typically be 10 years' work experience, of which 3 to 5 are in a supervisory or management capacity. Candidates may also be required to complete an aptitude test and/or attend an interview.

Applicants for whom English is a second language must have an IELTS (Academic) score of 6.5 overall and a minimum of 6.0 in each band.

Applicants who have completed their tertiary study or work experience overseas may be required to obtain a satisfactory result in the GMAT.

### Duration

The Postgraduate Diploma in Business Administration is a 120-point qualification usually completed within 12 months of fulltime study or 16 to 24 months of part time study. Each paper involves 6 weeks of class learning, with one 3-hour class per paper per week followed by an examination week. You may commence at any 1 of 6 entry points in the year. Refer to page 11 for 2012 start dates.

### Structure

To graduate with a Postgraduate Diploma in Business Administration, you must successfully complete 120 points of MBA papers. For the list of MBA papers, please refer to page 12.

### Progression to the MBA

You may progress to the full Master of Business Administration (MBA) by completing a further 60 points of papers.

# Postgraduate Certificate in Business Administration

## POSTGRADUATE CERTIFICATE IN BUSINESS ADMINISTRATION PgCertBA

Code	AK1020
Level of study	8
Points	60
Duration	1½ year full time/ 8 to 16 months part time
Venue	City Campus

The Postgraduate Certificate in Business Administration provides an entry point for students who do not wish to enrol in a full MBA programme or who need added flexibility during their study. You are encouraged to continue into the MBA programme after completing this qualification.

### Entry criteria

Applicants are required to have either:

- An undergraduate degree, or
- A graduate diploma, or
- A professional qualification in a relevant discipline

AND

- A minimum of 3 years' relevant professional work experience since gaining their degrees or other qualifications.

Applicants who do not have a tertiary qualification are expected to provide evidence of relevant professional experience deemed, by the examination board, to be equivalent to an undergraduate degree. This would typically be 10 years' work experience, of which 3 to 5 are in a supervisory or management capacity. Candidates may also be required to complete an aptitude test and/or attend an interview.

Applicants for whom English is a second language must have an IELTS (Academic) score of 6.5 overall and a minimum of 6.0 in each band.

Applicants who have completed their tertiary study or work experience overseas may be required to obtain a satisfactory result in the GMAT.

### Duration

The Postgraduate Certificate in Business Administration is a 60-point qualification usually completed within 6 months of full time study or 8 to 16 months of part time study. Each paper involves 6 weeks of class learning, with one 3-hour class per paper per week followed by an examination week. You may commence at any 1 of 6 entry points in the year. Refer to page 11 for 2012 start dates.

### Structure

To graduate with a Postgraduate Certificate in Business Administration, you must successfully complete 60 points of MBA papers. For the list of MBA papers, please refer to page 12.

### Progression to the Postgraduate Diploma in Business Administration

You may progress to the Postgraduate Diploma in Business Administration by completing a further 60 points of papers.

# MBA Teaching Staff

AUT's MBA staff bring a wealth of expertise from many different business sectors and from both domestic and international contexts. We have a very talented group of lecturers to help you achieve your goals.

**Professor Alireza Tourani-Rad**

Finance

**Dr Anil Narayan**

Accounting

**Barbara Myers**

Personal and professional development

**Associate Professor Bart Frijns**

Finance

**Associate Professor Coral Ingley**

Corporate governance and responsibility

**Dr David Harris**

Organisational behaviour  
High performance teams

**Associate Professor Edwina Pio**

Human resource management

**Professor Erling Rasmussen**

International human resource management

**Associate Professor Felicity Lamm**

Employment relations

**Gaye Greenwood**

Negotiation

**Dr Helen Tregidga**

Sustainability

**Dr John Tan**

Leadership and personal development

**Professor Kate Kearins**

Environmental management and sustainability  
Marketing research

**Katharine Hoskyn**

Special topic supervision

**Dr Katrin Gottschalk**

Finance

**Dr Ken Hyde**

Consumer behaviour

**Professor Ming Hua Liu**

Finance

**Martin Fryer**

Sustainability

**Associate Professor Nevan Wright**

Operations management  
Management of event operations

**Dr Nitin Seth**

International business

**Noel Spanier**

Strategic brand management

**Pam Nuttall**

Law

**Professor Peter Enderwick**

International business

**Dr Rahul Sen**

International trade for business

**Professor Roger Marshall**

B2B marketing

**Russell Ness**

Entrepreneurship

**Dr Scott Fargher**

Business economics

**Associate Professor Simon Mowatt**

Business strategy

**Associate Professor Sanjaya Gaur**

Sales

**Dr Stefan Kesting**

Sustainability

**Dr Stephanie Rossouw**

Economics



## Services and support for students

Student services at AUT University provides information and advice to help you navigate your time with us successfully. For more information on any of our services contact the student information centre.

### Helpline:

(09) 921 9779

### Hours:

Monday to Friday, 8.00am - 5.00pm\*

### Web:

[www.aut.ac.nz/student\\_services](http://www.aut.ac.nz/student_services)

### Ask a question:

[www.aut.ac.nz/studentinfo](http://www.aut.ac.nz/studentinfo)

## City Campus

Level 2 (ground entry), WA building, 55 Wellesley Street East, Auckland Central

Ground level, WF building, 42 Wakefield Street, Auckland Central

### Hours:

Monday to Friday, 8.00am - 5.00pm\*

## North Shore Campus

AG building, 90 Akoranga Drive, Northcote, Auckland

### Hours:

Monday to Friday, 8.00am - 4.30pm\*

## Manukau Campus

MB building, 640 Great South Road, Manukau, Auckland

### Hours:

Monday to Friday, 8.30am - 4.30pm\*

\*Student information centres and the helpline open at the later time of 9.45am on Wednesdays.

## Living on campus

AUT has 2 residential complexes: Wellesley Student Apartments at City Campus and Akoranga Student Village at North Shore Campus.

### Wellesley Student Apartments (City Campus)

Wellesley Student Apartments are located in the heart of Auckland City at 8 Mount Street, and are a 3 minute walk from City Campus. Wellesley Student Apartments provide flatting-style accommodation in a safe, supportive and modern environment. Wellesley Student Apartments feature group living with each fully-furnished apartment having 4 or 5 bedrooms, 2 bathrooms and a living area and kitchen.

### Akoranga Student Village (North Shore Campus)

Akoranga Student Village is located at 42 Akoranga Drive in North Shore City, and is next to North Shore Campus. Akoranga Student Village provides flatting-style, group living accommodation with each fully-furnished apartment having 5 or 6 bedrooms, 2 bathrooms, and a living area and kitchen. A shuttle bus runs between the City and North Shore campuses.

More information: [www.aut.ac.nz/accommodation](http://www.aut.ac.nz/accommodation)

## Orientation

Orientation equips you with the information needed to be an AUT student. It runs in the week before the start of semester and includes:

- Finding your way around campus
- Library and IT training
- Meeting your faculty staff and programme leaders
- Meeting and socialising with others from your programme
- The opportunity to get a student mentor (a senior student from your programme)
- Information on student services

There are also transition programmes for Māori, Pasifika and disabled students and international orientation for international students. If your application to AUT University is successful, you will need to attend orientation.

More information: [www.aut.ac.nz/orientation](http://www.aut.ac.nz/orientation)





## Scholarships

The scholarships office provides information and advice on undergraduate and postgraduate scholarships and awards. The scholarships office staff can offer practical advice throughout the scholarship application process.

More information: [www.aut.ac.nz/scholarships](http://www.aut.ac.nz/scholarships)

## Career services

Choosing the right programme is the most important choice when applying to study. We understand it can be a difficult decision to make. If you are unsure of which programme to apply for, make an appointment with university career services at AUT. Our qualified career consultants can support you with your career decisions.

More information: To see an AUT career consultant, contact the course information centre on 0800 AUT UNI (0800 288 864) or visit: [www.aut.ac.nz/careerservices](http://www.aut.ac.nz/careerservices)

## Help and advice

### Student advisors

Student advisors provide a general support service. We are your first point of contact for almost any practical, social, academic or personal issue you'd like to discuss. We have professionally trained staff who can help you with your problems or concerns. Where appropriate, we'll also connect you with relevant support services.

More information: [www.aut.ac.nz/student\\_services/advisors](http://www.aut.ac.nz/student_services/advisors)

### Health, counselling and wellbeing

Health, counselling and wellbeing is a full general practice (GP) medical and health centre on campus. We offer affordable, fully-accredited healthcare at City Campus and North Shore Campus with male and female doctors and nurses. We also offer free counselling services (including online counselling), spirituality and chaplaincy services, harassment support and education, and mental health support. A large part of our role is working with students to promote healthy living. We are part of Auckland PHO and offer subsidised fees for eligible students who register with us. Students studying at Manukau Campus can access these services at the City and North Shore campuses, or alternatively can contact a student advisor to make an appointment with a health professional.

More information: [www.aut.ac.nz/health](http://www.aut.ac.nz/health)

### AUT is smoke free

AUT's City, North Shore and Manukau campuses will be smoke-free from 1 February, 2012.

## Resources to help you study

### Library

The library provides a service at City Campus, North Shore Campus and Manukau Campus as well as a large collection of online resources available 24/7. Study with friends in group study rooms, or by yourself in a quiet zone, or in one of the computer labs. Workshops are offered at various times during the year. Library staff are available to help with searching for resources required for your study and research. Just ask at the help desk or visit us online.

More information: [www.aut.ac.nz/library](http://www.aut.ac.nz/library)

### Te Tari Āwhina: the learning and development centre

Te Tari Āwhina: The learning and development centre provides free academic support to help you excel and achieve better grades or if you are struggling with an assignment, essay or paper. We offer a range of online resources on essay writing, referencing, how to study effectively, time management, exam preparation and more. We also offer free workshops throughout the year on many topics to help you achieve your best possible grades.

More information: [www.tetariawhina.info](http://www.tetariawhina.info)

### KEYS papers

KEYS (Keep Enhancing Your Success) papers are designed to develop the skills you need to succeed in your study. KEYS papers are free for AUT students. The most popular are KEYS to Study Skills, KEYS to Career, KEYS to Academic Writing and KEYS to Oral Presentations.

More information: [www.keys.aut.ac.nz](http://www.keys.aut.ac.nz)

### Money matters

We understand that studying can be hard on your finances. Student financial services provides information and advice to help all students manage their money. We provide workshops and advice on budgeting and banking as well as providing information and assistance with student loans and allowances.

More information: [www.aut.ac.nz/financial](http://www.aut.ac.nz/financial)

## Student life

### AUT fitness centres

AUT fitness centres on the City and North Shore Campus offer 6 and 12 month gym memberships with all the services you would expect, including top-of-the-line fitness equipment, group fitness classes and personalised exercise programmes. Plus all staff and personal trainers of the weight and fitness studios are industry registered (REPs). There is also access to sport and exercise services including golf and running clinics.

More information: [www.sportfitness.aut.ac.nz](http://www.sportfitness.aut.ac.nz)

### Dining

AUT's 3 campuses offer a wide range of food and beverages. Jewel of Bombay Indian restaurant, Kebabs on Campus and Uni Sushi have outlets at both City and North Shore. The City Campus is also home to The Hub Café, Beanz Café, The Counter Café, Beverage Bank and Vesbar. The variety extends further on the North Shore with Lime Café, Subway, Ben Gusto Café, Al Parco and Glen's Café. There is also a café at Manukau Campus serving a range of fresh food, coffees, drinks and snacks.

### Events

Events on the AUT calendar include orientation, market days on campus, weekend bus trips to Auckland's premier destinations, AuSM's (student association) free feeds and DJ nights, sporting events, cultural performances, international acts and more.

More information: [www.aut.ac.nz/studentevents](http://www.aut.ac.nz/studentevents)

### Sport at AUT

AUT is New Zealand's leading sporting university and has a wide range of competitive and social sports opportunities available including regional sports teams, national university sports events, and social and interuniversity tournaments. AUT supports the development of competitive sports clubs entering into regional leagues and has a strong history in basketball and netball. AUT also hosts an annual sports awards dinner for athletes who competed for their regional and/or national teams. There is a wide range of social sport opportunities provided by AuSM. These opportunities include free social sport sessions, competitive internal tournaments and inter-university tournaments.

If you want more information about sport at AUT contact Bruce Meyer: [bruce.meyer@aut.ac.nz](mailto:bruce.meyer@aut.ac.nz)

### AuSM – students' association

AuSM (Auckland Student Movement) is an incorporated society owned and run by students. AuSM promotes and maintains the rights and welfare of every student. Services include liaison and advocacy, legal information services, a food bank, activities and entertainment, clubs, a ski lodge, shuttle bus tickets, discounted train and bus tickets, phone cards, payment of internet, printing or photocopying accounts, lost property, Vesbar and the AUT student magazine *debate*.

More information: [www.ausm.org.nz](http://www.ausm.org.nz)

### Childcare and parenting

AUT supports and encourages those wanting to further their education while raising their whānau (family). There are 2 childcare centres – 1 at City Campus (run by AUT) and an independently-run crèche at North Shore Campus. Both centres provide excellent childcare facilities and services, including school holiday programmes. Health, counselling and wellbeing (see previous page) also provide comfortable and private rooms for breastfeeding at City Campus and North Shore Campus. Currently there are no childcare services on site at the AUT Manukau Campus. To help you find and select childcare services close to the Manukau Campus please visit: [www.autmanukau.ac.nz](http://www.autmanukau.ac.nz)



### WG precinct: AUT's new gateway

The new WG precinct, opening in 2013, will be a major gateway to AUT and will transform the university's City Campus. It will provide 20,000 square metres of under-cover space, including a 12-floor tower, a 5-storey glass-roofed atrium, lecture theatres, cafe and plazas.



### Restaurants

Located at the City Campus, Four Seasons and Piko (pictured) are fully-licensed restaurants and staffed by students from the school of hospitality and tourism. Leading New Zealand chefs design the menus, which offer breakfast, lunch and dinner.

[www.fourseasonsrestaurant.co.nz](http://www.fourseasonsrestaurant.co.nz)  
[www.pikorestaurant.co.nz](http://www.pikorestaurant.co.nz)



### Fitness centres

AUT offers a comprehensive range of sport, fitness and recreational programmes to suit your lifestyle and exercise goals with the support of our team of registered exercise professionals. There is no joining fee and gym memberships are open to students at a discounted rate. Read more on page 21.



## Volunteering

Volunteering activities include skills exchange, Coachcorp, student mentors, student ambassadors, Students in Free Enterprise (SIFE) and Volunteer Services Abroad (VSA). Volunteering can help you build networks and enhance your skills, innovation and decision-making. Volunteering is also an increasingly important part of many employers' social responsibility practices.

## Ngā Wai o Horotiu – the AUT marae

Ngā Wai o Horotiu, the AUT University marae, is a place where you can stand proud. It is one of the many expressions of AUT's commitment to the Treaty of Waitangi. Also known as AUT's 'gateway' to the university, the marae complex is located on the corner of Wellesley and St Paul streets. Te Pūrengi (the carved meeting house) is named for the ropes that hold the mast of a waka in place and Te Kaipara (the dining room) is named after the body of water to the northwest of Auckland. Ngā Wai o Horotiu is the focal point for embracing the history of Māori and the many rich and diverse cultures at AUT. The marae is used for ceremonial purposes, hui, wānanga, teaching and learning, student exchanges and is a place for all students and staff of AUT.

## Communities

### Māori students

Te Tari Takawaenga Māori – Māori liaison services, provides friendly, professional and confidential support to Māori students. Services include:

- Specific social, cultural and whānau support
- Course and enrolment advice for new and prospective students
- Assistance with student loans and allowances
- Information, administration and document certification for grants and scholarships
- Advocacy and liaison with AUT staff and faculty

We are here to ensure Māori students receive all the support they need to succeed at AUT University.

More information: [www.aut.ac.nz/startingout/maori](http://www.aut.ac.nz/startingout/maori)

### Pasifika students

Pasifika student support service provides academic and cultural support for all Pasifika students. We offer friendly and helpful advice on Pasifika scholarships, financial assistance, career advice, and workshops and learning support. We have many social activities designed to bring students together and enable cultural exchange and support.

More information: [www.aut.ac.nz/pasifika](http://www.aut.ac.nz/pasifika)

## International students

AUT welcomes you to Auckland, New Zealand. International student support service provides information and support for all international students at AUT. Our friendly staff can provide you with specialised knowledge and advice on immigration matters, insurance, opening a bank account and community networking. All services are free and confidential. At the beginning of each semester international students are invited to attend a Noho Marae, an introduction to Māori culture where you can learn Māori songs, tititorea (stick game) and poi.

More information: [www.aut.ac.nz/iss](http://www.aut.ac.nz/iss)

## Deaf and disabled students

The disability resource service provides information, advice and support to disabled and Deaf students to enable your participation in learning. Depending on the outcome of your needs assessment, we can provide a range of support services – for example, New Zealand Sign Language (NZSL) interpreters, assistance with adaptive technologies and alternative arrangements for assessments and exams. To make sure we can get you the support you need, please make contact with us as early as possible.

More information: [www.aut.ac.nz/disability](http://www.aut.ac.nz/disability)

## Chinese students

The Chinese centre is a 'home away from home' for all Chinese speaking students. At the Chinese centre the friendly staff can help you with advice on programme selection and information on enrolment. They can help you with understanding Western study styles, New Zealand job search skills and AUT policies that are relevant to you. They also provide workshops, group tutoring sessions, and social activities along with ongoing learning support to help you to understand the academic and cultural ways of New Zealand. All Chinese students are encouraged to make use of these free services.

More information: [www.aut.ac.nz/chinesecentre](http://www.aut.ac.nz/chinesecentre)

## LGBT students

AUT is a place where students can be open about and proud of their sexual orientation. We celebrate diversity and look forward to seeing you on campus.

More information: [www.outataut.info](http://www.outataut.info)

## Online services

Apply, track your enrolment, pay fees and view your timetable online. <http://arion.aut.ac.nz>

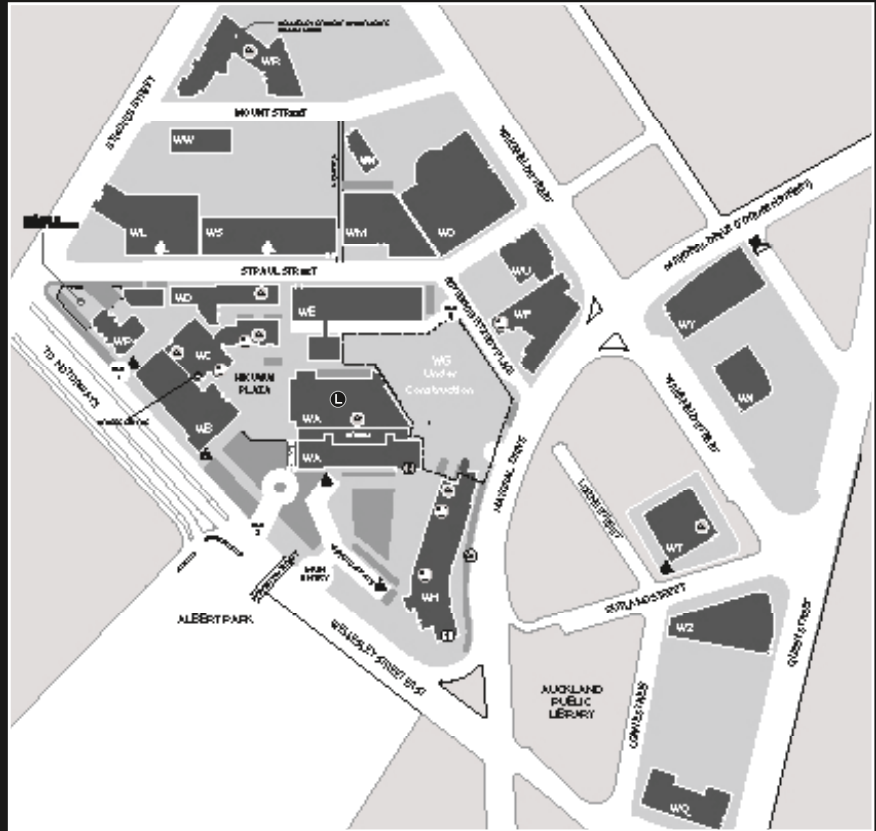
Visit Ask Student Info where you can find answers anytime, or submit a question to be answered by the student information centre team. [www.aut.ac.nz/studentinfo](http://www.aut.ac.nz/studentinfo)

## Course Information Centre

Private Bag 92006, Auckland 1142  
 Tel: 0800 AUT UNI (0800 288 864)  
 Email: [courseinfo@aut.ac.nz](mailto:courseinfo@aut.ac.nz)  
[www.aut.ac.nz](http://www.aut.ac.nz)

## City Campus

55 Wellesley Street East,  
 Auckland Central



## AUT Millennium Campus

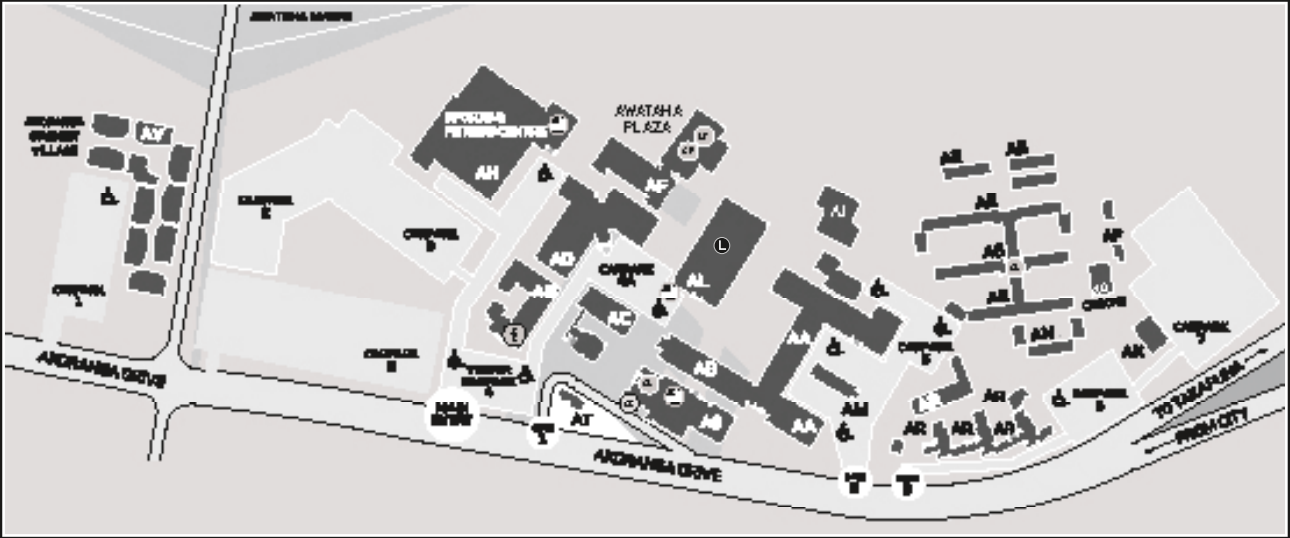
17 Antares Place, Mairangi Bay, Auckland

The AUT Millennium Campus has developed from the partnership between AUT and the Millennium Institute of Sport and Health. The focus of the facility is high performance athlete development and success. The partnership brings together valuable sports research and training collaborations between AUT and Millennium in areas like biomechanics and human performance. The campus has world-class training facilities, athlete accommodation and sports science laboratories.



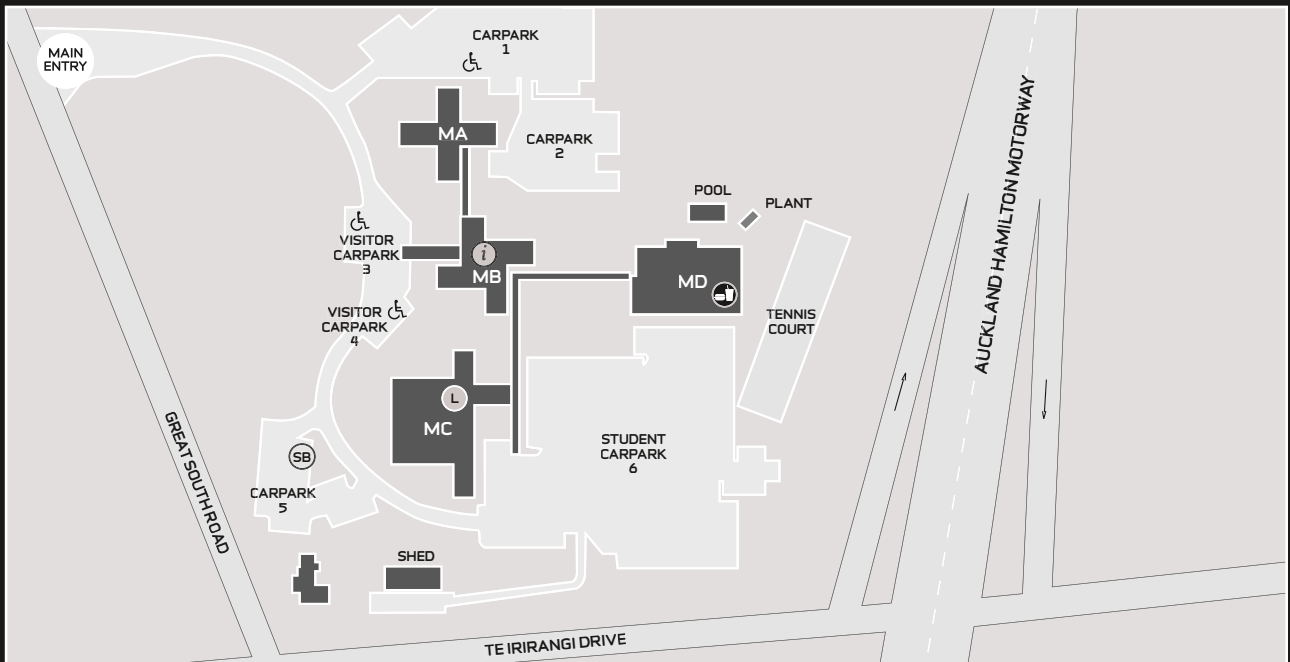
## North Shore Campus

AG Block, 90 Akoranga Drive, Northcote, Auckland



## Manukau Campus

640 Great South Road, Manukau, Auckland



### Map Key:

	AUT UNIVERSITY BUILDING REFERENCE		COURSE INFORMATION CENTRE
	CAFE		STUDENT INFORMATION CENTRE
	MOBILITY PARKS		LIBRARY
	50M SWIMMING POOL		CONFERENCE FACILITY
	ATHLETIC & RUNNING TRACK		STUDENT LOUNGE
	RECEPTION		INTERCAMPUS SHUTTLE BUS STOP

### Course Information Centre

0800 AUT UNI (0800 288 864)  
Private Bag 92006  
courseinfo@aut.ac.nz  
www.aut.ac.nz

### City Campus

55 Wellesley Street East, Auckland Central

### North Shore Campus

90 Akoranga Drive, Northcote, Auckland

### Manukau Campus

640 Great South Road, Manukau, Auckland

### AUT Millennium Campus

17 Antares Place, Mairangi Bay, Auckland



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[youtube.com/autuniversity](https://youtube.com/autuniversity)

